FIRSTCHOICE

PERSONAL SUPER AND PENSION

This product is not available for and is closed to new superannuation and pension accounts from 13 May 2016. This information is for existing investors in this product who were members of FirstChoice Personal Super or Pension before 13 May 2016 and continue to hold that interest.

Product Disclosure Statement

This is a combined Financial Services Guide and Product Disclosure Statement

Issue No 2018/1, dated 14 May 2018

Colonial First State FirstChoice Personal Super USI FSF0217AU

Colonial First State FirstChoice Pension USI FSF0218AU

Investments in FirstChoice Personal Super and FirstChoice Pension are offered from the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 by Colonial First State Investments Limited ABN 98 002 348 352 AFS Licence 232468

Colonial First State

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Trustee contact details

Colonial First State Investments Limited
11 Harbour Street
Sydney NSW 2000

Telephone 13 13 36
Email contactus@colonialfirststate.com.au

This Product Disclosure Statement (PDS) is made up of the PDS, the Investment Options Menu and all of the following documents which contain all statements and information incorporated by reference:

- FirstChoice Reference Guide – Super and Pension products
- FirstChoice Insurance – Super booklet
- Reference Guide – Complex Funds
- Reference Guide – FirstChoice Managed Accounts.

A reference to 'the PDS' includes a reference to all of those documents. You should assess whether the product is appropriate for you and speak to your financial adviser before making a decision to invest in the product. You can obtain a copy of that information, free of charge, by calling us on 13 13 36, visiting our website at colonialfirststate.com.au/fcps, or from your financial adviser.

You should regularly review how the superannuation and taxation laws affect you with your financial adviser.

If any part of the PDS (such as a term or condition) is invalid or unenforceable under the law, it is excluded so that it does not in any way affect the validity or enforceability of the remaining parts.

FirstChoice Personal Super and FirstChoice Pension ('the funds') are offered through the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 ('FirstChoice Trust'). The FirstChoice Trust is a public offer superannuation fund which offers personal super, employer super and pension products.

FirstChoice is a resident, regulated superannuation fund within the meaning of the Superannuation Industry (Supervision) Act 1993 and is not subject to a direction not to accept contributions.

This PDS is issued by Colonial First State Investments Limited ('Colonial First State', 'the trustee', 'we', 'our' or 'us'), the trustee of the FirstChoice Trust and the responsible entity for most of the investment options in FirstChoice. The insurance provider is The Colonial Mutual Life Assurance Society Limited ABN 12 004 021 809 AFS Licence 235035 ('CommInsure' or 'the insurer'). The insurance cover is provided under policies issued to the trustee by CommInsure. As at 9 April 2018 CommInsure is a subsidiary of the Bank. The Bank has agreed to sell CommInsure to AIA Australia Limited (AIA), settlement due to complete after 9 April 2018. Colonial First State is a subsidiary of Commonwealth Bank of Australia ABN 48 123 123 124 AFS Licence 234945 ('the Bank'). The Bank and its subsidiaries do not guarantee the performance of the funds or the repayment of capital by the funds. Investments in the funds are not deposits or other liabilities of the Bank or its subsidiaries. Investments in the funds are subject to investment risk, including loss of income and capital invested.

The issue of this PDS is authorised solely by Colonial First State. Apart from Colonial First State, neither the Bank nor any of its subsidiaries are responsible for any statement or information contained within the PDS relating to the funds.

The trustee may change any of the terms and conditions contained or referred to in the PDS, subject to compliance with the Trust Deed and laws and, where a change is material, the trustee will notify you in writing within the timeframes provided for in the relevant legislation.

Information contained in this PDS which is not materially adverse information is subject to change from time to time and may be updated via our website and can be found at any time by visiting colonialfirststate.com.au A paper copy of any updated information is available free of charge on request by contacting us on 13 13 36.

The offer made in the PDS is available only to persons receiving the PDS within Australia.

You should note that unless an investment option is suspended, restricted or unavailable you may withdraw from an investment option in accordance with our normal processes.

The investment managers of the investment options available for investment through the funds have given, and not withdrawn, their consent to be included in the PDS in the form and context in which they are included. The investment managers are acting as investment managers only for the relevant options. They are not issuing, selling, guaranteeing, underwriting or performing any other function in relation to the options.

Colonial First State reserves the right to outsource any or all of its investment management functions, including to related parties, without notice to investors.

Taxation considerations are general and based on present taxation laws, rulings and their interpretation as at 9 April 2018. You should seek professional tax advice on your situation before making any decision based on this information.

Colonial First State is also not a registered tax (financial) adviser under the Tax Agent Services Act 2009, and you should seek tax advice from a registered tax agent or a registered tax (financial) adviser if you intend to rely on this information to satisfy the liabilities or obligations or claim entitlements that arise, or could arise, under a taxation law.

The information provided in this PDS is general information only and does not take account of your personal financial or taxation situation or needs. You should consider obtaining financial advice relevant to your personal circumstances before investing.

All monetary amounts referred to in the PDS are, unless specifically identified to the contrary, references to Australian dollars.

FirstChoice and FirstNet are trademarks of Colonial First State Investments Limited.

Privacy

We form part of the Commonwealth Bank Group of companies ('the Group'), a well-known financial services organisation. The Group offers a broad range of products and services. Your personal information which you provide to the Group is important to us. The Group's Privacy Policy may be accessed at commbank.com.au

Information about how we collect, use, exchange and protect your personal information is also set out in the Reference Guide. Our Privacy Statement outlines how we do this and covers:

- information we collect
- how we use your information
- who we exchange information with
- keeping your information secure
- accessing, updating and correcting your information
- making a privacy complaint.

You should read this information when you apply to make an investment in our products and also when you transact with us. We regularly update this information, so it's important to check the most up-to-date Privacy Statement available online.

If you do not want to receive any direct marketing information, including telemarketing, please call us on 13 13 36 to opt out of direct marketing.

You consent and agree to how we deal with the collection, use and disclosure of your personal information as set out in the current Reference Guide when you apply to make an investment in or otherwise transact on the products available. This consent continues to operate even though your relationship with us may come to an end.

1 About Colonial First State

At Colonial First State, we've been helping Australians with their investment needs since 1988.

We've become one of Australia's leading financial services organisations that provides investment, superannuation and pension products to individual, corporate and superannuation fund investors. Our investment management expertise spans Australian and global shares, property, fixed interest and credit, cash and infrastructure.

Our business has been built on people who exercise good judgement and are acknowledged as leaders in their respective fields of expertise. We've succeeded by doing the small things well, and we're absolutely dedicated to the financial wellbeing of our investors.

Colonial First State's consistent, disciplined approach to investing has been recognised by many awards within the investment management industry.

The Colonial First State Group currently manages or administers more than $200 billion globally.

2 Benefits of investing with FirstChoice

FirstChoice is designed to help you achieve your super and retirement goals.

FirstChoice provides you with exceptional value, service and choice.

Value

FirstChoice is a leader in providing value for money. We provide what you want – a great platform at a competitive price.

Service

Our brand is synonymous with service excellence. You will receive fast and personal service.

Choice

Over 130 investment options and over 70 investment managers give you real choice and diversity, across specialist boutiques and leading brands.

Investment options

With FirstChoice, you can access a vast range of investment opportunities from well-respected Australian and international investment managers, including specialist boutique investment managers, across different asset classes such as shares, fixed interest, property and cash, all in the one place.

More than 130 ways to achieve your specific investment goals

FirstChoice has more than 130 investment options across different asset classes and investment managers so that you can tailor an investment portfolio to meet your needs.

You can choose from:

- multi-manager portfolios which are pre-mixed for you, and/or
- single manager options allowing you to tailor-make your portfolio
- a range of FirstChoice Managed Accounts within our FirstChoice Managed Accounts service, if you have an adviser.

FirstChoice Managed Accounts are tailored investment portfolios managed by us in consultation with your adviser's dealer group or licensee. Once you select to invest in a FirstChoice Managed Account, your tailored portfolio will be regularly reviewed for you. For more details, you should consult with your financial adviser or refer to the FirstChoice Managed Accounts reference guide.

You can choose one option or a combination of different options. You can transfer your money into other options at any time.

When you are invested in FirstChoice, your money is combined with other investors' money in FirstChoice. Each FirstChoice option is a separate option within this superannuation fund.

Each option invests in an underlying 'pool' which is managed according to the option's objectives.

Each option has a different level of risk and potential level of returns.

Warning: Before choosing an investment option or a range of investment options in which to invest, you should consider the likely investment return of each option, the risk of investing in any or all of those options and your investment timeframe.

Personal customer service every time

We understand that our success depends on our ability to provide you with great service – every time. We have some of the most dedicated and highly trained people in the market, and we constantly aim for exceptional service.

No waiting for reports and statements

Instead of you waiting weeks for annual reports and ~~tax~~ statements, FirstChoice provides you with consolidated reporting at least twice a year, which will give you a complete picture of all your investments and a summary of all your transactions.

FirstNet makes it easy

You can also access up-to-date information on your investments at any time via our secure internet site, FirstNet.

FirstNet e-Post

e-Post is the fast and secure way to submit original forms and requests via FirstNet, our secure online service. You no longer need to post the originals, saving you time and effort. You will receive an instant email confirmation when you submit your request and a reference number. You must only submit original forms.

Receive informative material

As an investor in FirstChoice, you can look forward to receiving:

- iQ magazine
- regular statements
- confirmation letters.

Minimums

	FirstChoice Personal Super	FirstChoice Pension
Account balance	$1,500	Not applicable[1]
Additional investment	No minimum	Not applicable
Regular investment plan (monthly)	$100 per month	Not applicable
Switch	No minimum	No minimum
Withdrawal[2]	No minimum[2]	No minimum[2]

Insurance for FirstChoice Personal Super

You can choose from:

- Death only cover
- Death and Total and Permanent Disablement (TPD) cover
- Salary Continuance Insurance (SCI) cover.

You should refer to section 7 – Insurance in FirstChoice Personal Super for more information.

FirstRate deposit choices

There are a number of ways to keep the cash portion of your portfolio growing alongside your other investments. One of these ways is to use FirstRate deposit choices.

The benefits of FirstRate deposit choices are:

- competitive interest rates
- no ongoing investment or administration fees
- you have the added reassurance that your money is on deposit with one of Australia's leading financial institutions, Commonwealth Bank of Australia.

FirstRate deposit choices give you a suite of options to choose from, based on your needs.

FirstRate Saver is a low-risk cash alternative, which offers a competitive variable interest rate with no ongoing investment or administration fees or buy/sell spread.

FirstRate Term Deposits allow you to lock away a competitive interest rate for periods from three months to 15 years with a range of interest payment options. It's a helpful facility allowing you to invest with the confidence of knowing upfront exactly what your return will be and how much you'll get at the end of the term.

FirstRate Investment Deposits are longer-term deposit options designed to provide you with a highly competitive interest rate at a fixed margin above the Reserve Bank of Australia (RBA) cash rate.

SuperFirst Transfer Facility

The SuperFirst Transfer Facility allows you to:

- roll over any external super savings, make additional super contributions and consolidate your super savings before commencing your pension, or
- roll over your existing pension together with the additional super contributions or rollovers to commence a new pension.

FirstChoice Wholesale Pension gives you access to the facility which allows you to consolidate your super investments before rolling into FirstChoice Wholesale Pension. Refer to the Reference Guide for further details. The minimum investment amount for the SuperFirst Transfer Facility is $1,500. However, you will need to have accumulated a balance of $20,000 or more before you will be able to start your pension.

Transfers from FirstChoice Personal Super

FirstChoice Personal Super and FirstChoice Wholesale Pension are both offered from the Colonial First State FirstChoice Superannuation Trust ('FirstChoice Trust'). This means that if you start to use all or part of your super benefits in FirstChoice Personal Super to receive payments through FirstChoice Wholesale Pension, then you still only hold one interest in the FirstChoice Trust.

In certain circumstances, this may allow us to offer a refund of unrealised capital gains tax and buy/sell spreads.

For FirstRate Term Deposits, we currently provide the ability for term deposit(s) to continue from FirstChoice Personal Super to FirstChoice Wholesale Pension accounts without incurring an early withdrawal adjustment. When you transfer from FirstChoice Personal Super to FirstChoice Wholesale Pension, any tax liability will be deducted. For more information about taxation, please refer to section 6.

Estate planning

Estate planning is important as it provides you with more certainty on who will receive your death benefit when you die.

In the event of your death, a death benefit will become payable from the fund either to:

- your dependants or your legal personal representative nominated on your valid non-lapsing death benefit nomination form, or
- your reversionary beneficiary (pension accounts only) – the pension continues to be paid to this person after your death, or
- in any other case, your legal personal representative, to be distributed in accordance with your Will or the laws of intestacy.

A non-lapsing death benefit nomination is a request by you to the trustee of FirstChoice to pay your death benefit to the person or persons nominated on your non-lapsing death benefit nomination form. The trustee may consent to your nomination, if your nomination satisfies the relevant requirements, which can be found on the non-lapsing death benefit nomination form which is available in the forms library on our website, colonialfirststate.com.au

You should read the Investment Options Menu and all the statements and information incorporated by reference in the Reference Guide, available online at colonialfirststate.com.au/fcps or by calling 13 13 36. The material relating to investments may change between the time you read the PDS and the day you make an additional investment.

1 We have the discretion to close your account once it falls below $3,000 or if your pension payment is more than your account balance.

2 Subject to minimum account balance requirements and normal conditions of release. For those allocated pensions that are pre-retirement pensions, some conditions apply to withdrawals. Refer to the Reference Guide for further details.

3 How super and pensions work

Super is a long-term form of concessionally taxed savings which is designed to be paid to you when you retire. If you are an employee, your employer is generally required to contribute a percentage of your salary or wages to a superannuation fund for you. Alternatively, you can contribute to your super fund for yourself (or your spouse), or you can negotiate with your employer to sacrifice some of your pre-tax salary in return for them making additional super contributions on your behalf – these contributions are known as salary sacrifice contributions.

To encourage people to save for retirement, the Federal Government provides a number of super tax concessions. These include generally applying a 15% tax rate to concessional contributions, which include employer contributions and personal contributions for which you claim a tax-deduction, taxing earnings at a maximum of 15%, and allowing your super benefits to be paid tax free after age 60. These concessions can make superannuation one of the most tax-effective ways to save for your retirement.

Super contributions

There are different types of contributions that can be made to your super fund. These are summarised as follows:

- Compulsory employer contributions – these are contributions an employer is required to make on your behalf by law. They include Superannuation Guarantee contributions and contributions required under an industrial award.
- Voluntary employer contributions – these are contributions an employer makes on your behalf in excess of any compulsory contributions. They include salary sacrifice contributions, where you negotiate to give up some of your pre-tax salary in return for additional employer contributions.
- Personal contributions – these are contributions that you make for yourself. Depending on your circumstances, you may be entitled to claim a tax deduction for the amount of the contribution, or you may be entitled to a Government co-contribution.
- Spouse contributions – these are contributions that you make for your spouse.

However, to limit the tax concessions associated with making super contributions, the Federal Government applies caps to the different types of contributions. Contributions made in excess of these caps may be subject to significant additional tax up to the top marginal tax rate (plus applicable levies). Refer to section 6 – Taxation, for more information.

How your super account works

FirstChoice Personal Super is an accumulation super fund. This means that each member has an account balance with money flowing in and out of the account.

When a contribution is made to your account, the contribution is used to purchase units in your chosen option. For example, if you make a contribution of $100 and the entry unit price for your chosen option is $1.00, then you will receive 100 units.

The value of your units may fluctuate due to the receipt of investment income and/or changes in the value of the underlying assets held in each option (except for FirstRate products, where the number of units changes as a result of the payment of interest). The unit price you receive may also be affected by other factors such as the payment of tax and other fund costs from the assets of the fund. Other costs that relate specifically to you, such as the payment of insurance premiums, adviser service fees or licensee service fees, may also be deducted from your account via the withdrawal of units. This means that your account balance can fluctuate on a daily basis depending on market movements, the costs of running the fund and any expenses that relate specifically to your account.

The following table provides a number of factors which may impact the value of your superannuation account.

Things that may increase your super account	Things that may reduce your super account
• Contributions, such as employer, personal and spouse contributions • Rollovers from other funds • Increases in the unit price of an investment option due to the accrual of investment income and changes in the market value of the underlying assets • Family law payment splits received and spouse contribution splitting payments received • Co-contributions or low income super tax offset contributions paid by the Government	• Tax (including tax levied on contributions and the fund's investment income) • Decreases in the unit price of an investment option due to changes in the market value of the underlying assets • Benefit payments (lump sum and income stream payments) • Fund fees and charges • Insurance premiums, adviser service fees or licensee service fees • Family law payment splits and spouse contribution splitting payments

When can you access your super?

Generally, you cannot access your super until after you reach your preservation age and retire. This age is set by the Federal Government. If you were born before 1 July 1960, your preservation age is 55. If you were born later, your preservation age is between ages 56 and 60 depending on your date of birth.

Other ways in which you may be able to access your super include:

- commencing a pre-retirement pension after reaching preservation age
- turning age 65
- ceasing gainful employment after reaching age 60
- financial hardship
- compassionate grounds
- permanent incapacity
- a terminal medical condition
- death.

In the event of your death, a death benefit will become payable from the fund either to:

- your dependants or your legal personal representative nominated on your valid non-lapsing death benefit nomination form, or
- in any other case, your legal personal representative, to be distributed in accordance with your Will or the laws of intestacy.

You can make a non-lapsing death benefit nomination, which is a request by you to the trustee of FirstChoice to pay your death benefit to the person or persons nominated on your non-lapsing death benefit nomination form. The trustee may consent to your nomination if your nomination satisfies the relevant requirements, which can be found on the non-lapsing

death benefit nomination form which is available in the forms library on our website, colonialfirststate.com.au

What is a pension?

A pension is a way in which you can be paid your super benefits. It is designed to provide you with a regular income instead of a one-off lump sum payment.

FirstChoice Pension is part of a super fund that offers the payment of the following pensions:

- an allocated pension
- a pre-retirement pension.

As an investor in these types of pensions, you are paid a regular income based on a percentage of your account balance as at 1 July each year (or commencement of your pension). The pension ceases to be paid to you when your account balance is reduced to zero.[1]

Your account balance is equal to your rollovers and super contributions made to commence your pension and:

- reduces or increases according to the market movements reflected in the unit prices of your investment options
- reduces by the pension payment amounts and other super benefits paid to you
- reduces by the amount of fees and costs as well as excess contributions tax and contributions surcharge
- reduces by the amount of any family law payment split or a superannuation contribution split.

Depending on your personal circumstances, a pension may be a tax-effective way of receiving income. The fund does not pay taxes on the earnings of your investments used to fund your allocated pension, while earnings of your investments used to fund your pre-retirement pension[2] are taxed at a maximum of 15%. However, tax may be withheld from your pension payment amounts before you reach age 60.

Please refer to section 6 for more information about the tax treatment of pensions.

You should also talk with your financial adviser about how pensions may be appropriate for your individual objectives, financial situation and needs.

Warning: If applicable, you need to complete the following prior to commencing a pension:

- notify us of your intent to claim a tax deduction for your personal contributions via a valid notice of intent form (and have received acknowledgement in writing from us), and
- have part of your concessional contributions for a financial year transferred to your spouse under a superannuation contribution split.

Allocated pensions

An allocated pension is also known as an 'account-based pension'. It is designed to provide you with an income stream, most commonly when you retire.

If you commence an allocated pension, we must pay you at least your minimum pension payment amount each year (rounded to the nearest 10 whole dollars).

There is no maximum pension payment amount you must receive from an allocated pension. Your minimum pension payment amount is worked out each year. It is calculated by multiplying your account balance as at 1 July (or the commencement of your pension) by a percentage factor depending on your age, as follows:

Age	Percentage factor
Under 65	4%
65–74	5%
75–79	6%
80–84	7%
85–89	9%
90–94	11%
95 or more	14%

From time to time, the Government may change these pension minimums. If required by law, we may adjust your minimum pension payment amount (or maximum for pre-retirement pensions) to comply with the legislation. If you commence your pension on or after 1 June, no minimum pension payment amount is required to be made for that financial year. Otherwise, we must pro rata your minimum pension payment amount for the number of days remaining in the financial year.

From 1 July 2017, there is a cap on the total amount of your superannuation savings you can use to commence retirement phase income streams (which include allocated pensions). This cap includes the value of existing retirement income streams at 30 June 2017 and the starting value of new retirement income streams from 1 July 2017. Please refer to the Reference Guide for further information.

How your pension account works

When you commence your pension, you are issued units in the investment option(s) you select. The value of units fluctuates as a result of changes in the value of the underlying assets or as a result of costs reflected in the unit price (except for the FirstRate options, which are deposits with the Bank and the value changes as a result of the payment of interest). This means that your account balance can fluctuate on a daily basis depending on the value of the units which you hold in your account.

The unit price you receive is the unit price which applies on the day we receive a completed request, provided the request is received before 3pm, Sydney time, on any NSW business day.

You should read the important information (incorporated by reference) about preservation, pension payments, taxation, accessing your super and transaction processing before making a decision. Go to the Reference Guide, available online at colonialfirststate.com.au/fcps or by calling 13 13 36. The material relating to super and pensions may change at any time.

1 We have the discretion to close your account once it falls below $3,000 or if your pension payment is more than your account balance.

2 This excludes a pre-retirement pension that has become a retirement phase income stream and converted to the rules of an allocated pension due to you reaching age 65 or notifying us that you meet another eligible condition of release.

4 Risks

Understanding investment risk is the key to successfully developing your investment strategy. Before you consider your investment strategy, it is important to understand that:

- all investments are subject to risk
- there may be a loss of principal, capital or earnings
- different strategies carry different levels of risk depending on the assets that make up the strategy, and
- assets with the highest long-term returns may also carry the highest level of short-term risk.

When considering your investment, it is important to understand that:

- the value of investment options will go up and down
- returns are not guaranteed
- you may lose money
- previous returns don't predict future performance
- laws affecting superannuation and pensions may change
- the amount of your superannuation savings may not be adequate for your retirement
- your level of risk will vary, depending on your age, investment timeframe, where other parts of your money are invested and how comfortable you are with the possibility of losing some of your super in some years.

Different investments perform differently over time. Investments that have provided higher returns over the longer term have also tended to produce a wider range of returns. These investments are generally described as more risky, as there is a higher chance of losing money, but they can also give you a better chance of achieving your long-term objectives. Investments that have provided more stable returns are considered less risky, but they may not provide sufficient long-term returns for you to achieve your long-term goals. Selecting the investments that best match your investment needs and timeframe is crucial in managing this risk.

Your adviser can help you understand investment risks, including those applicable to complex options, and design an investment strategy that is right for you.

General risks for all investment options

The main risks which typically affect all investment options are:

Market risk

Investment returns are influenced by the performance of the market as a whole. This means that your investments can be affected by things like changes in interest rates, investor sentiment and global events, depending on which markets or asset classes you invest in and the timeframe you are considering.

Security and investment-specific risk

Within each asset class and each option, individual securities like mortgages, shares, fixed interest securities or hybrid securities can be affected by risks that are specific to that investment or that security. For example, the value of a company's shares can be influenced by changes in company management, its business environment or profitability. These risks can also impact on the company's ability to repay its debt.

Management risk

Each option in the PDS has an investment manager to manage your investments on your behalf. There is a risk that the investment manager will not perform to expectation.

Management risk may arise from the use of financial models by the investment manager to simulate the performance of financial markets. The performance of financial markets may differ to that anticipated by the financial models.

Liquidity risk

Liquidity risk refers to the difficulty in selling an asset for cash quickly without an adverse impact on the price received. Assets such as shares in large listed companies are generally considered liquid, while 'real' assets such as direct property and infrastructure are generally considered illiquid. Under abnormal or difficult market conditions, some normally liquid assets may become illiquid, restricting our ability to sell them and to make withdrawal payments or process switches for investors without a potentially significant delay.

Please note: For FirstRate Saver and FirstRate Term Deposit options, in the event we have initiated a withdrawal from deposits held with the Bank, other than at your direction, the payment of any withdrawals or switches requested by you may be delayed for a period no greater than 35 days.

Counterparty risk

This is the risk that a party to a transaction such as a swap, foreign currency forward or stock lending fails to meet its obligations such as delivering a borrowed security or settling obligations under a financial contract.

Legal, regulatory and foreign investment risk

This is the risk that any change in taxation, corporate or other relevant laws, regulations or rules may adversely affect your investment.

In particular, for funds investing in assets outside Australia, your investment may also be adversely impacted by changes in broader economic, social or political factors, regulatory change and legal risks applicable to where the investment is made or regulated.

Environmental, social and governance (ESG) and climate risk

The value of individual securities may be influenced by environmental, social and governance factors. These factors include the potential impact that climate change and global warming may have on the valuation of a security. For example, a company's revenue may be reduced due to weather events, and this may then reduce the value of the company's shares.

Option-specific risks

Typical option-specific risks are described below and cross-referenced to particular options in the table on pages 16 to 19 in the Investment Options Menu.

Securities lending risk

When an option engages in securities lending, there is a risk that the borrower may become insolvent or otherwise become unable to meet, or refuse to honour, its obligations to return the loaned assets. In this event, the option could experience delays in recovering assets and may incur a capital loss. Where an option invests any collateral it receives as part of the securities lending program, such investments are also subject to the general investment risks outlined above.

Further information on securities lending is provided on page 6 in the Investment Options Menu.

Currency risk

Investments in global markets or securities which are denominated in foreign currencies give rise to foreign currency exposure. This means that the Australian dollar value of these investments may vary depending on changes in the exchange rate. Investment options in the PDS which have significant currency risks adopt different currency management strategies. These strategies may include currency hedging, which involves reducing or aiming to remove the impact of currency movements on the value of the investment, whereas some investment options remain unhedged.

Information on the currency management strategy for each option with a significant currency risk is set out in that option's description in the Investment Options Menu.

Because different options have different currency management strategies, you should consult your financial adviser on the best approach for you.

Derivatives risk

Derivatives are contracts between two parties that usually derive their value from the price of a physical asset or market index. They can be used to manage certain risks in investment portfolios or as part of an investment strategy. However, they can also increase other risks in a portfolio or expose a portfolio to additional risks. Risks include: the possibility that the derivative position is difficult or costly to reverse; that there is an adverse movement in the asset or index underlying the derivative; or that the parties do not perform their obligations under the contract.

In general, investment managers may use derivatives to:

- protect against changes in the market value of existing investments
- achieve a desired investment position without buying or selling the underlying asset
- leverage a portfolio
- manage actual or anticipated interest rate and credit risk
- alter the risk profile of the portfolio or the various investment positions
- manage currency risk.

Derivatives may be used in an option to provide leverage and may result in the effective exposure to a particular asset, asset class or combination of asset classes exceeding the value of the portfolio. The effect of using derivatives to provide leverage may not only result in capital losses but also an increase in the volatility and magnitude of the returns (both positive and negative) for the option.

As financial instruments, derivatives are valued regularly, and movements in the value of the underlying asset or index should be reflected in the value of the derivative. Information on whether an option in this PDS uses derivatives, such as futures, options, forward currency contracts and swaps, is outlined in the strategy of the option in the Investment Options Menu.

Credit risk

Credit risk refers to the risk that a party to a credit transaction fails to meet its obligations, such as defaulting under a mortgage, a mortgage-backed security, a hybrid security, a fixed interest security or a derivative contract. This creates an exposure to underlying borrowers and the financial condition of issuers of these securities.

Term deposit risk

FirstRate Term Deposits provide a fixed interest rate. This means you are protected from decreases in interest rates during the term of your investment. However, you may not be able to take advantage of interest rate increases should interest rates rise during the term of your investment.

Early withdrawal risk

These FirstRate deposit choices are designed to be held for a specified period.

- **FirstRate Term Deposit options for terms up to and including 12 months**
  Should you need to withdraw or switch from FirstRate Term Deposits prior to the maturity date, the interest rate applying on the amount withdrawn is reduced.
- **FirstRate Term Deposit options for terms greater than 12 months and FirstRate Investment Deposits**
  Withdrawals of all or part of your investment before the end of the specified period may be subject to an adjustment (reduction) to the withdrawal proceeds because of the recovery of costs and other charges connected with withdrawal. It is possible that you may receive back a net amount that is less than the amount of initial principal invested.

  The amount of the reduction considers reasonable costs incurred in connection with termination or replacement of funding for the FirstRate deposit. These costs can include break costs, administrative costs and replacement funding costs. Some major influences that may affect the size of the withdrawal costs are:
  - market interest rates are higher than when you acquired the term deposit
  - liquidity in the financial markets
  - market pricing of credit risk
  - the term remaining for the offer.

Further details (incorporated by reference) about early withdrawal adjustments for FirstRate Term Deposits and FirstRate Investment Deposits are contained in the Reference Guide, available online at colonialfirststate.com.au/fcps or by calling 13 13 36.

Gearing risk

Some of the options in the PDS use gearing. Gearing means that the option borrows so that it can invest more to increase potential gains. Gearing can magnify gains and always magnifies losses from the option's investments.

For an option geared at 50%, if the underlying investments rise is less than the option's borrowing and investment and administration fees, then it is unlikely that the geared option will outperform an equivalent ungeared portfolio. Consequently, a geared option will not always magnify market gains (particularly in a low return environment), but it will always magnify market losses.

In extreme market conditions, such as a rapid fall of over 60% in the value of investments in the FirstChoice Geared Global Share option, or over 40% for the other geared options, you may lose all your capital.

We suggest you consult a financial adviser regarding the impact of these investments on your overall portfolio.

Short selling risk

Some of the options in the PDS use short selling. Short selling means the option sells a security it does not own to try and profit from a decrease in the value of the security. This is generally done by borrowing the security from another party to make the sale. The short sale of a security can greatly increase the risk of loss, as losses on a short position are not limited to the purchased value of the security.

Short selling strategies involve additional risks such as:

- **Liquidity risk**
  In certain market conditions, an option that adopts a short selling strategy may not be able to reverse a short position because the security it needs to buy may not be available for purchase in a reasonable timeframe or at all. In this event, losses may be magnified.
- **Leverage risk**
  Whilst short selling can often reduce risk, it is also possible for an option's long positions and short positions to both lose money at the same time.
- **Prime broker risk**
  When short selling is employed, the assets of the investment option are generally held by the prime broker (which provides the broking, stock lending and other services). As part of this arrangement, assets may be used by or transferred to the prime broker under a securities lending arrangement which will also expose the option to securities lending risk. There is a risk that the prime broker does not return equivalent assets or value to the option (for example, because of insolvency). This would have a substantial negative impact on the value of your investment. This risk is managed by having arrangements with large, well established and globally operating prime brokers. If you would like details of our prime broker, please contact us.

If an option uses short selling, this is detailed in the strategy of the option – refer to the Investment Options Menu.

Emerging markets risk

Due to the nature of the investments in emerging markets, there is an increased risk that the political and/or legal framework may change and adversely impact your investments. This could include the ability to sell assets. Options that invest in global markets may have exposure to emerging markets.

All of the investment options in the PDS are subject to some or all of these risks, which can also vary from time to time. You should consult your financial adviser before making a decision to invest. Your financial adviser is required to be qualified in understanding the risk and return associated with the wide range of investment options available to you and can help you make decisions regarding these options.

Further details about option-specific risks, such as currency, gearing, emerging markets and short selling risks and ways to manage investment risk are contained on pages 12 to 14 of the Investment Options Menu, which forms part of the PDS.

Role of your financial adviser

Your financial adviser may play a large role in implementing your financial plan and can assist you to meet your financial needs. We have therefore designed an online platform service to enable your adviser to monitor the progress of your portfolio and make transactions on your behalf if you nominate this.

If you choose to appoint your financial adviser to transact on your FirstChoice account, please complete the adviser online transaction authority which is available in the forms library on our website, colonialfirststate.com.au

When you authorise your adviser (and their delegates) to transact on your behalf, all transactions (including withdrawals) will be taken to be done by you, so you should carefully consider any consequences in providing this authorisation, review the terms and conditions of providing this authority and ensure this authority is consistent with what you wish your adviser to do on your behalf. Depending on your arrangements with your adviser, it is possible your adviser may provide an instruction to us without notice to you. If your circumstances change and this authority is no longer consistent with your needs, you have the ability to revoke your authorisation.

Colonial First State can at any time remove an adviser or refuse to record or deal with an adviser nominated on your account.

You should read all the important information about the investment risks and diversification in the Investment Options Menu, which forms part of the PDS, before making an investment decision. The material relating to investments may change.

Additional disclosure required for hedge funds and other complex options

Hedge funds and funds with certain hedge fund characteristics can pose more complex risks for investors than traditional managed investment schemes. This can arise due to their diverse investment strategies, in many cases involving the use of leverage and complex and offshore structures.

The Australian Securities and Investments Commission (ASIC) has identified some characteristics that distinguish hedge funds from other managed investment schemes in its Regulatory Guide 240, such as the use of leverage, derivatives and short selling, charging performance fees, or funds that have complex investment strategies or structures. Where an option exhibits two or more of the characteristics defined, ASIC now requires responsible entities to provide additional reporting and disclosure. Whilst these ASIC requirements only apply to managed investment schemes, not superannuation options, we will still provide this additional reporting and disclosure for the following superannuation investment options:

Option name
Acadian Australian Equity Long Short
Acadian Defensive Income
Acadian Global Equity Long Short
Aspect Diversified Futures
Bennelong Kardinia Absolute Return
Colonial First State Target Return Income
FirstChoice Alternatives
Platinum Asia
Platinum International
PM Capital Enhanced Yield
PM Capital Global Companies

For each option identified, we will report against the following benchmarks as required by ASIC:

- valuation of assets: information about whether assets which are not exchange-traded are valued by an independent administrator or an independent valuation service provider, and
- periodic reporting.

Where we can't provide all the components of the periodic reporting benchmark, we will explain why we can't and the types of information which will be provided instead, so that you can monitor the investment performance of your investment.

In addition, for each option identified, we will provide the following information in the Reference Guide – Complex Funds, available online at colonialfirststate.com.au/complex This information will be updated from time to time, in accordance with our legal obligations.

Disclosure principle	Description
Investment strategy	Details of the option's investment strategy, including the type of strategy, how it works and how risks are managed.
Investment manager	Information about the people responsible for managing the option's investments.
Fund structure	An explanation of the investment structures involved.
Valuation, location and custody of assets	Disclosure on the types of assets held, where they are located, how they are valued and the custodial arrangements.
Liquidity	The option's ability to realise its assets in a timely manner and the risks of illiquid classes of assets.
Leverage	Outlines the maximum level of leverage (where applicable) of the option.
Derivatives	The purpose and types of derivatives used by the appointed investment manager and the associated risks.
Short selling	How short selling (where applicable) may be used as part of the investment strategy and the associated risks and costs of short selling.
Withdrawals	Circumstances in which Colonial First State allows withdrawals. A full explanation of how your withdrawal will be processed can be found in the Reference Guide for the product you are investing in, which is available on our website, colonialfirststate.com.au

This disclosure principle information is available on our website at colonialfirststate.com.au/complex

5 Fees and other costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from $100,000 to $80,000). You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You or your employer, as applicable, may be able to negotiate to pay lower fees.[1] Ask the fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website (www.moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.

This document shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole. Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. Taxes, insurance fees and other costs relating to insurance are set out in another part of this document. You should read all the information about fees and other costs because it is important to understand their impact on your investment. The fees and other costs for each investment option offered by the superannuation entity are set out on pages 10 to 17.

Please note: For members who joined from 11 June 2013, a fee rebate of up to 0.60% applies. Please refer to page 32 for more information.

FIRSTCHOICE PERSONAL SUPER AND PENSION

Type of fee	Amount[2]	How and when paid
Investment fee	FirstRate options[3] 0.00% pa Geared options 2.41% to 4.07% pa (estimated) Options with performance-related fees 1.05% to 3.68% pa (estimated) All other options 0.94% to 2.54% pa (estimated) See pages 10 to 17 for the investment fees and performance-related fees for each investment option.	The investment fee is reflected in the daily unit price and is generally deducted from the assets of the investment option on a monthly basis.
Administration fees[4]	FirstRate options[3] 0.00% pa All other options 0.20% pa You may be entitled to a fee rebate which may reduce the fees and costs of your investment.[6] The rebates are as follows: **Value of eligible FirstChoice products and investment options** / **Portfolio rebate (pa)** First $400,000 / Nil Next $600,000 / 0.20% Over $1,000,000 / 0.40% Please refer to page 31 under the heading 'Fee rebates' for details on the portfolio rebates. Plus a Regulatory Reform Fee: This fee will be up to 0.20%, capped at a maximum of $40 per account each year. The fee will charged on accounts with a balance of $5,000 or more. The Regulatory Reform Fee will charged as follows: **Accounts** / **Fee** Less than $5,000 / Nil $5,000 – $19,999 / 0.20% Above $20,000 / $40 (max.)	The administration fee is reflected in the daily unit price and payable monthly or as incurred by the option. The portfolio rebate is calculated monthly based on the value of your total portfolio and is credited to your account half-yearly in the form of additional units. The Regulatory Reform Fee my be deducted annually from your account. This fee will be shown in your statements.[8] This fee will be charged based on accounts with a balance of $5,000 or more as at 31 December. New accounts created after 31 December will be excluded and will not be charged.
Buy/sell spread	0% to 0.65% of the transaction, depending on the option. Refer to pages 10 to 17 for the buy/sell spreads for each option.	This fee is payable each time you add to, withdraw from or switch to/from an option.
Switching fee[5]	Nil	N/A
Exit fee[5]	Nil	N/A
Advice fees relating to all members investing in a particular investment option	Nil	N/A
Other fees and costs	**Insurance fee** For details of insurance costs, refer to page 33. The cost includes the premium and an insurance administration fee of 10% of insurance premiums (including applicable stamp duty). **Adviser service fees and licensee service fees** As agreed between you and your adviser. Please refer to page 30 for further details.	Deducted directly from your account in advance each month. A fee for service negotiated with your adviser and deducted directly from your account. Ongoing service fees are deducted from your account at the beginning of each month. One-off adviser service fees may be charged at anytime. These fees are for advice on your investment in the fund.
Indirect cost ratio[7]	0% to 0.68% pa (estimated) depending on the option. Refer to pages 10 to 17 for the indirect cost ratio that applies to each option.	These costs are deducted from the underlying assets of the option and are reflected in the daily unit price for that option. Depending on the cost, they may be deducted daily, monthly or at some other time.

1 Please note: Although we are required by law to include this wording, the fees are not subject to negotiation.
2 All figures disclosed include the net effect of GST.
3 We may derive monetary or administrative benefits from the Bank. Refer to 'Are there any other benefits to Colonial First State?' in the Investment Options Menu.
4 The trustee may determine to charge an additional administration fee should significant costs be incurred to comply with the Government's regulatory requirements. Refer to 'Increases or alterations to the fees' on page 21.
5 Even though switching fees and exit fees are not charged, buy/sell spreads apply to most options (refer to page 21 for further details).
6 Investments in certain FirstChoice products and options are not able to be taken into account for the portfolio rebate. Please refer to page 31 for further details.
7 Past costs are not a reliable indicator of future costs. Future costs may differ.
8 For further details regarding the application of the Regulatory Reform Fee refer to page 21.

Additional explanation of fees and costs

FEES AND COSTS – FIRSTCHOICE PERSONAL SUPER

Option name	Total investment and administration fees (pa)[6]	=	Administration fee (pa)[9]	+	Estimated investment fee (pa)[2]	+	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
FIRSTCHOICE MULTI-MANAGER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 20 to 22.)										
FirstChoice Defensive	**1.60%**		0.20%		1.40%			0.03%	0.60%	0.15
FirstChoice Conservative	**1.72%[1]**		0.20%		1.51%		0.01%[1]	0.09%	0.60%	0.15
FirstChoice Diversified	**1.81%[1]**		0.20%		1.59%		0.02%[1]	0.13%	0.60%	0.15
FirstChoice Moderate	**1.90%[1]**		0.20%		1.68%		0.02%[1]	0.14%	0.60%	0.15
FirstChoice Balanced	**1.94%[1]**		0.20%		1.72%		0.02%[1]	0.13%	0.60%	0.20
FirstChoice Growth	**2.02%[1]**		0.20%		1.79%		0.03%[1]	0.16%	0.60%	0.20
FirstChoice High Growth	**2.10%**		0.20%		1.90%			0.12%	0.60%	0.25
FirstChoice Geared Growth Plus[3]	**1.92%(g)/3.72%(n)**		0.20%		1.82%(n)/3.52(%n)			0.16%(n)	0.60%	0.20–0.50[4]
FIRSTCHOICE MULTI-MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 23 to 27.)										
FirstChoice Fixed Interest	**1.55%**		0.20%		1.35%			0.08%	0.60%	0.20
FirstChoice Alternatives	**2.51%[1]**		0.20%		1.97%		0.34%[1]	0.68%	0.60%	0.10
FirstChoice Lower Volatility Australian Share	**2.11%[1]**		0.20%		1.69%		0.22%[1]	0.20%	0.60%	0.20
FirstChoice Australian Share	**1.90%**		0.20%		1.70%			0.15%	0.60%	0.20
FirstChoice Australian Small Companies	**2.15%**		0.20%		1.95%			0.29%	0.60%	0.25
FirstChoice Global Share	**2.10%**		0.20%		1.90%			0.12%	0.60%	0.15
FirstChoice Global Share – Hedged	**2.12%**		0.20%		1.92%			0.19%	0.60%	0.15
FirstChoice Asian Share	**2.39%**		0.20%		2.19%			0.11%	0.60%	0.30
FirstChoice Emerging Markets	**2.41%**		0.20%		2.21%			0.02%	0.60%	0.25
FirstChoice Global Small Companies	**2.24%**		0.20%		2.04%			0.05%	0.60%	0.20
FirstChoice Property Securities	**1.70%**		0.20%		1.50%			0.07%	0.60%	0.20
FirstChoice Global Property Securities	**2.10%**		0.20%		1.90%			0.23%	0.60%	0.20
FirstChoice Global Infrastructure Securities	**2.06%**		0.20%		1.86%			0.22%	0.60%	0.20
FirstChoice Geared Australian Share[3]	**1.86%(g)/3.98%(n)**		0.20%		1.77%(g)/3.78%(n)			0.04%(n)	0.60%	0.10–0.25[4]
FirstChoice Geared Global Share[3]	**1.77%(g)/2.67%(n)**		0.20%		1.64%(g)/2.47%(n)			0.03%(n)	0.60%	0.15–0.24[4]
FIRSTCHOICE MULTI-INDEX SERIES (These investment options are located in the 'Investment Options Menu' on pages 28 to 29.)										
FirstChoice Multi-Index Conservative	**1.45%**		0.20%		1.25%			0.00%	0.60%	0.10
FirstChoice Multi-Index Diversified	**1.49%**		0.20%		1.29%			0.00%	0.60%	0.15
FirstChoice Multi-Index Moderate	**1.52%**		0.20%		1.32%			0.00%	0.60%	0.15
FirstChoice Multi-Index Balanced	**1.54%**		0.20%		1.34%			0.00%	0.60%	0.15
FirstChoice Multi-Index Growth	**1.58%[5]**		0.20%		1.38%[5]			0.08%[5]	0.60%	0.15
FirstChoice Multi-Index High Growth	**1.62%**		0.20%		1.42%			0.00%	0.60%	0.15
COLONIAL FIRST STATE INDEX SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 30 to 31.)										
Colonial First State Index Australian Share	**1.15%**		0.20%		0.95%			0.00%	0.60%	0.10
Colonial First State Index Global Share	**1.40%**		0.20%		1.20%			0.00%	0.60%	0.10
Colonial First State Index Global Share – Hedged	**1.38%**		0.20%		1.18%			0.02%	0.60%	0.10
Colonial First State Index Property Securities	**1.15%**		0.20%		0.95%			0.00%	0.60%	0.10
OTHER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 33 to 37.)										
Conservative										
AZ Sestante Conservative	**1.57%[1, 5]**		0.20%		1.34%[5]		0.03%[1]	0.15%	0.60%	0.15
Colonial First State Conservative	**1.71%**		0.20%		1.51%			0.07%	0.60%	0.10
Colonial First State Target Return Income	**1.25%[1]**		0.20%		1.05%		0.00%[1]	0.00%	0.60%	0.15
Perpetual Conservative Growth	**1.75%**		0.20%		1.55%			0.15%	0.60%	0.10
Moderate										
AZ Sestante Diversified	**1.70%[1, 5]**		0.20%		1.44%[5]		0.06%[1]	0.31%	0.60%	0.15
Colonial First State Balanced	**1.85%**		0.20%		1.65%			0.07%	0.60%	0.15
Perpetual Diversified Growth	**1.86%**		0.20%		1.66%			0.19%	0.60%	0.15

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Refer to Fee rebate on page 31 for further details.

Refer to page 13 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PERSONAL SUPER

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Growth							
AZ Sestante Growth	**1.80%**[1, 5]	0.20%	1.54%[5]	0.06%[1]	0.28%	0.60%	0.20
BT Active Balanced	**1.97%**	0.20%	1.77%		0.06%	0.60%	0.20
Colonial First State Diversified	**1.99%**	0.20%	1.79%		0.10%	0.60%	0.20
Perpetual Balanced Growth	**1.96%**	0.20%	1.76%		0.24%	0.60%	0.20
Diversified real return							
Colonial First State Multi-Asset Real Return	**1.95%**	0.20%	1.75%		0.04%	0.60%	0.20
Schroder Real Return	**2.06%**	0.20%	1.86%		0.02%	0.60%	0.20
High growth							
Colonial First State High Growth	**2.09%**	0.20%	1.89%		0.05%	0.60%	0.25
Lower volatility share							
Milliman Managed Risk Multi-Index High Growth	**1.71%**	0.20%	1.51%		0.05%	0.60%	0.20
SINGLE MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 38 to 68.)							
Cash and deposits							
Colonial First State Cash	**1.14%**	0.20%	0.94%		0.00%	0.60%	nil
FirstRate Investment Deposits	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
FirstRate Saver	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
FirstRate Term Deposits	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
Short duration fixed interest							
Colonial First State Global Credit Income	**1.36%**	0.20%	1.16%		0.01%	0.60%	0.15
Kapstream Absolute Return Income	**1.75%**	0.20%	1.55%		0.08%	0.60%	0.10
Macquarie Income Opportunities	**1.60%**	0.20%	1.40%		0.02%	0.60%	0.15
Perpetual Diversified Income	**1.81%**	0.20%	1.61%		0.15%	0.60%	0.15
PM Capital Enhanced Yield	**2.22%**[1]	0.20%	1.15%	0.87%[1]	0.00%	0.60%	0.10
Alternative income							
Acadian Defensive Income	**1.44%**[1]	0.20%	1.24%	0.00%[1]	0.10%	0.60%	0.10
BT Monthly Income Plus	**1.80%**	0.20%	1.60%		0.04%	0.60%	0.15
Diversified fixed interest							
Colonial First State Diversified Fixed Interest	**1.35%**	0.20%	1.15%		0.07%	0.60%	0.20
Franklin Templeton Multisector Bond	**1.98%**	0.20%	1.78%		0.00%	0.60%	0.20
PIMCO Global Bond	**1.62%**	0.20%	1.42%		0.04%	0.60%	0.10
Schroder Absolute Return Income	**1.70%**	0.20%	1.50%		0.00%	0.60%	0.20
UBS Diversified Fixed Income	**1.61%**	0.20%	1.41%		0.01%	0.60%	0.15
Australian fixed interest							
Aberdeen Australian Fixed Income	**1.55%**	0.20%	1.35%		0.10%	0.60%	0.10
Alternatives							
Aspect Diversified Futures	**3.84%**[1, 8]	0.20%	2.38%	1.26%[1, 8]	0.63%	0.60%	nil
Lower volatility share							
Acadian Australian Managed Volatility Equity	**1.66%**[5]	0.20%	1.46%[5]		0.19%[5]	0.60%	0.20
Acadian Global Managed Volatility Equity	**1.72%**	0.20%	1.52%		0.04%	0.60%	0.15
Colonial First State Equity Income	**2.04%**	0.20%	1.84%		0.07%	0.60%	0.15
Merlon Australian Share Income	**2.00%**	0.20%	1.80%		0.30%	0.60%	0.20
Milliman Managed Risk Australian Share	**1.49%**	0.20%	1.29%		0.00%	0.60%	0.20
Milliman Managed Risk Global Share	**1.62%**	0.20%	1.42%		0.00%	0.60%	0.20
State Street Australian Equity	**1.90%**[5]	0.20%	1.70%[5]		0.12%[5]	0.60%	0.20
Australian share							
Acadian Australian Equity	**1.77%**	0.20%	1.57%		0.11%	0.60%	0.20
Antares Elite Opportunities	**1.65%**	0.20%	1.45%		0.21%	0.60%	0.20
Ausbil Australian Active Equity	**1.92%**	0.20%	1.72%		0.06%	0.60%	0.20

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Refer to Fee rebate on page 31 for further details.
Refer to page 13 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PERSONAL SUPER

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Bennelong ex-20 Australian Equities	**2.35%[1]**	0.20%	1.77%	0.38%[1]	0.24%	0.60%	0.25
BlackRock Scientific Australian Equity	**1.90%**	0.20%	1.70%		0.02%	0.60%	0.10
BT Core Australian Share	**1.91%**	0.20%	1.71%		0.07%	0.60%	0.20
Colonial First State Imputation	**1.89%**	0.20%	1.69%		0.18%	0.60%	0.20
Fidelity Australian Equities	**1.98%**	0.20%	1.78%		0.00%	0.60%	0.20
Investors Mutual Australian Share	**1.93%**	0.20%	1.73%		0.06%	0.60%	0.20
Ironbark Karara Australian Share	**1.90%**	0.20%	1.70%		0.00%	0.60%	0.20
Lazard Select Australian Equity	**1.90%**	0.20%	1.70%		0.11%	0.60%	0.20
Maple-Brown Abbott Australian Share	**1.90%**	0.20%	1.70%		0.05%	0.60%	0.20
Nikko AM Australian Share Concentrated	**1.90%**	0.20%	1.70%		0.10%	0.60%	0.20
Perennial Value Australian Share	**1.91%**	0.20%	1.71%		0.19%	0.60%	0.20
Perpetual Australian Share	**1.90%**	0.20%	1.70%		0.09%	0.60%	0.20
Perpetual Ethical SRI Share	**2.16%**	0.20%	1.96%		0.10%	0.60%	0.25
Perpetual Industrial Share	**1.91%**	0.20%	1.71%		0.07%	0.60%	0.20
Realindex Australian Share	**1.51%**	0.20%	1.31%		0.00%	0.60%	0.10
Schroder Australian Equity	**1.91%**	0.20%	1.71%		0.01%	0.60%	0.20
Solaris Core Australian Equity	**1.91%**	0.20%	1.71%		0.14%	0.60%	0.20
T. Rowe Price Australian Equity	**1.90%[5]**	0.20%	1.70%[5]		0.00%	0.60%	0.20
Australian share – small companies							
Ausbil Australian Emerging Leaders	**1.99%[1]**	0.20%	1.79%	0.00%[1]	0.21%	0.60%	0.25
Celeste Australian Small Companies	**1.75%[1]**	0.20%	1.55%	0.00%[1]	0.20%	0.60%	0.30
Colonial First State Developing Companies	**2.06%**	0.20%	1.86%		0.06%	0.60%	0.20
Colonial First State Future Leaders	**2.04%**	0.20%	1.84%		0.22%	0.60%	0.20
OC Premium Small Companies	**2.11%[1]**	0.20%	1.91%	0.00%[1]	0.36%	0.60%	0.30
Realindex Australian Small Companies	**1.72%**	0.20%	1.52%		0.03%	0.60%	0.10
Global share							
Acadian Sustainable Global Equity	**2.06%**	0.20%	1.86%		0.09%	0.60%	0.10
Altrinsic Global Equity	**2.06%**	0.20%	1.86%		0.10%	0.60%	0.20
Antipodes Global	**2.33%[1,5]**	0.20%	2.13%[5]	0.00%[1]	0.02%	0.60%	0.25
BT Core Global Share	**2.11%**	0.20%	1.91%		0.04%	0.60%	0.10
Grant Samuel Epoch Global Equity Shareholder Yield	**2.18%**	0.20%	1.98%		0.00%	0.60%	0.15
Magellan Global Share	**2.43%[1]**	0.20%	2.23%	0.00%[1]	0.00%	0.60%	0.10
Magellan Global Share – Hedged	**2.57%[1]**	0.20%	2.23%	0.14%[1]	0.00%	0.60%	0.10
MFS Global Equity	**2.11%**	0.20%	1.91%		0.00%	0.60%	0.15
Perpetual Global Share	**2.10%**	0.20%	1.90%		0.34%	0.60%	0.15
Platinum International	**2.46%**	0.20%	2.26%		0.14%	0.60%	0.25
PM Capital Global Companies	**3.30%[1]**	0.20%	1.65%	1.45%[1]	0.03%	0.60%	0.25
Realindex Global Share	**1.64%**	0.20%	1.44%		0.00%	0.60%	0.15
Realindex Global Share – Hedged	**1.64%**	0.20%	1.44%		0.03%	0.60%	0.15
Stewart Investors Worldwide Leaders	**2.14%**	0.20%	1.94%		0.03%	0.60%	0.15
Stewart Investors Worldwide Sustainability	**2.07%**	0.20%	1.87%		0.02%	0.60%	0.15
T. Rowe Price Global Equity	**2.11%**	0.20%	1.91%		0.07%	0.60%	0.15
Global share – emerging markets							
BT Global Emerging Market Opportunities	**2.43%[5]**	0.20%	2.23%[5]		0.00%	0.60%	0.25
Platinum Asia	**2.74%**	0.20%	2.54%		0.31%	0.60%	0.25
Realindex Emerging Markets	**1.75%**	0.20%	1.55%		0.01%	0.60%	0.20
Specialist share							
Acadian Australian Equity Long Short	**1.84%[1]**	0.20%	1.64%	0.00%[1]	0.33%	0.60%	0.25

Please note: For members who joined from 11 June 2013, the fee rebate will apply. Generally, members who joined before 11 June 2013 will not be entitled to this rebate.
Refer to Fee rebate on page 31 for further details.
Refer to page 13 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PERSONAL SUPER

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Acadian Global Equity Long Short	**1.97%[1]**	0.20%	1.77%	0.00%[1]	0.28%	0.60%	0.20
Bennelong Kardinia Absolute Return	**3.80%[1]**	0.20%	2.19%	1.41%[1]	0.55%	0.60%	0.15
Janus Henderson Global Natural Resources	**2.05%[5]**	0.20%	1.85%[5]		0.00%	0.60%	0.25
Australian property and infrastructure securities							
APN AREIT	**1.69%**	0.20%	1.49%		0.12%	0.60%	0.20
BT Property Investment	**1.74%**	0.20%	1.54%		0.04%	0.60%	0.20
Colonial First State Property Securities	**1.70%**	0.20%	1.50%		0.01%	0.60%	0.20
Ironbark Property Securities	**1.70%**	0.20%	1.50%		0.12%	0.60%	0.20
Legg Mason Martin Currie Real Income	**1.84%**	0.20%	1.64%		0.05%	0.60%	0.20
SG Hiscock Property Securities	**1.80%**	0.20%	1.60%		0.03%	0.60%	0.20
Global property and infrastructure securities							
AMP Capital Global Property Securities	**2.06%**	0.20%	1.86%		0.22%	0.60%	0.20
Colonial First State Global Property Securities	**1.91%**	0.20%	1.71%		0.25%	0.60%	0.20
Colonial First State Global Listed Infrastructure Securities	**2.06%**	0.20%	1.86%		0.26%	0.60%	0.25
Magellan Infrastructure	**2.18%[1]**	0.20%	1.97%	0.01%[1]	0.00%	0.60%	0.20
Geared							
Acadian Geared Australian Equity[3]	**1.65%(g)/3.53%[5] (n)**	0.20%	1.56%(g)/3.33%[5](n)		0.17%(n)	0.60%	0.20–0.50[4]
Acadian Geared Global Equity[3]	**2.03%(g)/4.26%(n)**	0.20%	1.93%(g)/4.06%(n)		0.15%(n)	0.60%	0.10–0.25[4]
Colonial First State Geared Global Property Securities[3]	**1.87%(g)/4.25%(n)**	0.20%	1.78%(g)/4.05%(n)		0.56%(n)	0.60%	0.25–0.65[4]
Colonial First State Geared Share[3]	**1.43%(g)/3.16%(n)**	0.20%	1.34%(g)/2.96(n)		0.12%(n)	0.60%	0.20–0.50[4]

Please note: For members who joined from 11 June 2013, the fee rebate will apply. Generally, members who joined before 11 June 2013 will not be entitled to this rebate.
Refer to Fee rebate on page 31 for further details.

These figures are inclusive of the net effect of GST.

1 Refer to pages 19 to 20 for more details on the different types of performance-related fees, how they have been calculated and how they have been estimated in the assessment of fees and costs. This estimate is generally based on the performance of the option over the 12 months to 31 December 2017 and the associated performance-related fee. As past performance is not a reliable indicator of future performance, the performance-related fee charged in the future may differ.

2 This excludes any performance-related investment fee which is shown separately in the next column.

3 The two figures shown above for the geared share options are based on the gross (g) assets (which includes the option's borrowings (as at 31 December 2017) and is the lower of the two fees) and on net (n) assets (which excludes the option's borrowings and is the higher of the two fees). **Please note:** Borrowings include any exposure to borrowings from an option investing directly or indirectly into another managed investment scheme which borrows.

4 Buy/sell spreads depend on the specific gearing level of the option.

5 These options have not been in existence for 12 months (as at 31 December 2017). For these options, these are estimated figures. For these options with performance-related fees, we assume no outperformance.

6 For details on which investors are affected and when and how this fee rebate applies, refer to 'Fee rebates' on page 31.

7 This rebate payment will effectively increase the interest you earn.

8 This estimated performance-related fee is based on the fee payable since inception to 31 December 2017 and is used as an indicator of the expected future level of this fee. The actual performance-related fee paid in the 12 months to 31 December 2017 was 0.00% on Aspect Diversified Futures. As past performance is not a reliable indicator of future performance, the performance-related fee, if any, charged in the future may differ.

9 A fee of up to 0.20%, capped at a maximum of $40, will be charged based on accounts with a balance of $5,000 or more as at 31 December 2017. New accounts created after 31 December will be excluded and will not be charged

FEES AND COSTS – FIRSTCHOICE PENSION

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
FIRSTCHOICE MULTI-MANAGER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 20 to 22.)							
FirstChoice Defensive	**1.60%**	0.20%	1.40%		0.04%	0.60%	0.15
FirstChoice Conservative	**1.71%**	0.20%	1.50%	0.01%[1]	0.10%	0.60%	0.15
FirstChoice Diversified	**1.80%**	0.20%	1.58%	0.02%[1]	0.14%	0.60%	0.15
FirstChoice Moderate	**1.87%**	0.20%	1.65%	0.02%[1]	0.15%	0.60%	0.15
FirstChoice Balanced	**1.92%**	0.20%	1.70%	0.02%[1]	0.15%	0.60%	0.20
FirstChoice Growth	**1.98%**	0.20%	1.75%	0.03%[1]	0.17%	0.60%	0.20
FirstChoice High Growth	**2.05%**	0.20%	1.85%		0.14%	0.60%	0.25
FirstChoice Geared Growth Plus[3]	**1.93%(g)/3.68%(n)**	0.20%	1.83%(g)/3.48%(n)		0.16%	0.60%	0.20–0.50[4]
FIRSTCHOICE MULTI-MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 23 to 27.)							
FirstChoice Fixed Interest	**1.55%**	0.20%	1.35%		0.09%	0.60%	0.20
FirstChoice Alternatives	**2.50%[1]**	0.20%	1.96%	0.34%[1]	0.67%	0.60%	0.10
FirstChoice Lower Volatility Australian Share	**2.11%[1]**	0.20%	1.69%	0.22%[1]	0.22%	0.60%	0.20
FirstChoice Australian Share	**1.90%**	0.20%	1.70%		0.16%	0.60%	0.20
FirstChoice Australian Small Companies	**2.14%**	0.20%	1.94%		0.30%	0.60%	0.25
FirstChoice Global Share	**2.05%**	0.20%	1.85%		0.13%	0.60%	0.15
FirstChoice Global Share – Hedged	**2.05%**	0.20%	1.85%		0.19%	0.60%	0.15
FirstChoice Asian Share	**2.35%**	0.20%	2.15%		0.13%	0.60%	0.30
FirstChoice Emerging Markets	**2.36%**	0.20%	2.16%		0.03%	0.60%	0.25
FirstChoice Global Small Companies	**2.16%**	0.20%	1.96%		0.06%	0.60%	0.20
FirstChoice Property Securities	**1.69%**	0.20%	1.49%		0.08%	0.60%	0.20
FirstChoice Global Property Securities	**2.06%**	0.20%	1.86%		0.24%	0.60%	0.20
FirstChoice Global Infrastructure Securities	**2.06%**	0.20%	1.86%		0.23%	0.60%	0.20
FirstChoice Geared Australian Share[3]	**1.86%(g)/3.93%(n)**	0.20%	1.77%(g)/3.73%(n)		0.05%(n)	0.60%	0.10–0.25[4]
FirstChoice Geared Global Share[3]	**1.78%(g)/2.61%(n)**	0.20%	1.64%(g)/2.41%(n)		0.04%(n)	0.60%	0.15–0.24[4]
FIRSTCHOICE MULTI-INDEX SERIES (These investment options are located in the 'Investment Options Menu' on pages 28 to 29.)							
FirstChoice Multi-Index Conservative	**1.45%**	0.20%	1.25%		0.00%	0.60%	0.10
FirstChoice Multi-Index Diversified	**1.49%**	0.20%	1.29%		0.00%	0.60%	0.15
FirstChoice Multi-Index Moderate	**1.51%**	0.20%	1.31%		0.00%	0.60%	0.15
FirstChoice Multi-Index Balanced	**1.53%**	0.20%	1.33%		0.00%	0.60%	0.15
FirstChoice Mulit-Index Growth	**1.57%[5]**	0.20%	1.37%[5]		0.09%	0.60%	0.15
FirstChoice Multi-Index High Growth	**1.60%**	0.20%	1.40%		0.00%	0.60%	0.15
COLONIAL FIRST STATE INDEX SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 30 to 31.)							
Colonial First State Index Australian Share	**1.14%**	0.20%	0.94%		0.00%	0.60%	0.10
Colonial First State Index Global Share	**1.36%**	0.20%	1.16%		0.00%	0.60%	0.10
Colonial First State Index Global Share – Hedged	**1.35%**	0.20%	1.15%		0.03%	0.60%	0.10
Colonial First State Index Property Securities	**1.14%**	0.20%	0.94%		0.00%	0.60%	0.10
OTHER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 33 to 37.)							
Conservative							
AZ Sestante Conservative	**1.57%[1,5]**	0.20%	1.34%[5]	0.03%[1]	0.14%	0.60%	0.15
Colonial First State Conservative	**1.70%**	0.20%	1.50%		0.08%	0.60%	0.10
Colonial First State Target Return Income	**1.25%[1]**	0.20%	1.05%	0.00%[1]	0.01%	0.60%	0.15
Perpetual Conservative Growth	**1.75%**	0.20%	1.55%		0.16%	0.60%	0.10
Moderate							
AZ Sestante Diversified	**1.70%[1,5]**	0.20%	1.44%[5]	0.06%[1]	0.30%	0.60%	0.15
Colonial First State Balanced	**1.85%**	0.20%	1.65%		0.08%	0.60%	0.15

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Refer to page 17 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PENSION

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Perpetual Diversified Growth	**1.85%**	0.20%	1.65%		0.19%	0.60%	0.15
Growth							
AZ Sestante Growth	**1.80%[1,5]**	0.20%	1.54%[5]	0.06%[1]	0.28%	0.60%	0.20
BT Active Balanced	**1.95%**	0.20%	1.75%		0.06%	0.60%	0.20
Colonial First State Diversified	**1.95%**	0.20%	1.75%		0.12%	0.60%	0.20
Perpetual Balanced Growth	**1.95%**	0.20%	1.75%		0.26%	0.60%	0.20
Diversified real return							
Colonial First State Multi-Asset Real Return	**1.95%**	0.20%	1.75%		0.04%	0.60%	0.20
Schroder Real Return	**2.05%**	0.20%	1.85%		0.02%	0.60%	0.20
High growth							
Colonial First State High Growth	**2.05%**	0.20%	1.85%		0.07%	0.60%	0.25
Lower volatility share							
Milliman Managed Risk Multi-Index High Growth	**1.70%**	0.20%	1.50%		0.05%	0.60%	0.20
SINGLE MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 38 to 68.)							
Cash and deposits							
Colonial First State Cash	**1.14%**	0.20%	0.94%		0.00%	0.60%	nil
FirstRate Investment Deposits	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
FirstRate Saver	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
FirstRate Term Deposits	**0.00%**	0.00%	0.00%		0.00%	0.25%[6]	nil
Short duration fixed interest							
Colonial First State Global Credit Income	**1.36%**	0.20%	1.16%		0.01%	0.60%	0.15
Kapstream Absolute Return Income	**1.75%**	0.20%	1.55%		0.09%	0.60%	0.10
Macquarie Income Opportunities	**1.60%**	0.20%	1.40%		0.03%	0.60%	0.15
Perpetual Diversified Income	**1.81%**	0.20%	1.61%		0.16%	0.60%	0.15
PM Capital Enhanced Yield	**2.43%[1]**	0.20%	1.15%	1.08%[1]	0.00%	0.60%	0.10
Alternative income							
Acadian Defensive Income	**1.44%[1]**	0.20%	1.24%	0.00%[1]	0.11%	0.60%	0.10
BT Monthly Income Plus	**1.80%**	0.20%	1.60%		0.05%	0.60%	0.15
Diversified fixed interest							
Colonial First State Diversified Fixed Interest	**1.34%**	0.20%	1.14%		0.08%	0.60%	0.20
Franklin Templeton Multisector Bond	**1.97%**	0.20%	1.77%		0.00%	0.60%	0.20
PIMCO Global Bond	**1.62%**	0.20%	1.42%		0.04%	0.60%	0.10
Schroder Absolute Return Income	**1.70%**	0.20%	1.50%		0.00%	0.60%	0.20
UBS Diversified Fixed Income	**1.61%**	0.20%	1.41%		0.01%	0.60%	0.15
Australian fixed interest							
Aberdeen Australian Fixed Income	**1.55%**	0.20%	1.35%		0.11%	0.60%	0.10
Alternatives							
Aspect Diversified Futures	**3.83%[1, 8]**	0.20%	2.37%	1.26%[1, 8]	0.63%	0.60%	nil
Lower volatility share							
Acadian Australian Managed Volatility Equity	**1.66%[5]**	0.20%	1.46%[5]		0.00%[5]	0.60%	0.20
Acadian Global Managed Volatility Equity	**1.71%**	0.20%	1.51%		0.04%	0.60%	0.15
Colonial First State Equity Income	**2.04%**	0.20%	1.84%		0.09%	0.60%	0.15
Merlon Australian Share Income	**2.00%**	0.20%	1.80%		0.30%	0.60%	0.20
Milliman Managed Risk Australian Share	**1.48%**	0.20%	1.28%		0.00%	0.60%	0.20
Milliman Managed Risk Global Share	**1.60%**	0.20%	1.40%		0.00%	0.60%	0.20
State Street Australian Equity	**1.90%[5]**	0.20%	1.70%[5]		0.13%[5]	0.60%	0.20
Australian share							
Acadian Australian Equity	**1.75%**	0.20%	1.55%		0.10%	0.60%	0.20
Antares Elite Opportunities	**1.65%**	0.20%	1.45%		0.23%	0.60%	0.20

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Refer to page 17 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PENSION

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Ausbil Australian Active Equity	**1.90%**	0.20%	1.70%		0.08%	0.60%	0.20
Bennelong ex-20 Australian Equities	**2.15%[1]**	0.20%	1.75%	0.20%[1]	0.25%	0.60%	0.25
BlackRock Scientific Australian Equity	**1.90%**	0.20%	1.70%		0.02%	0.60%	0.10
BT Core Australian Share	**1.90%**	0.20%	1.70%		0.09%	0.60%	0.20
Colonial First State Imputation	**1.89%**	0.20%	1.69%		0.19%	0.60%	0.20
Fidelity Australian Equities	**1.95%**	0.20%	1.75%		0.00%	0.60%	0.20
Investors Mutual Australian Share	**1.90%**	0.20%	1.70%		0.08%	0.60%	0.20
Ironbark Karara Australian Share	**1.90%**	0.20%	1.70%		0.00%	0.60%	0.20
Lazard Select Australian Equity	**1.90%**	0.20%	1.70%		0.11%	0.60%	0.20
Maple-Brown Abbott Australian Share	**1.90%**	0.20%	1.70%		0.05%	0.60%	0.20
Nikko AM Australian Share Concentrated	**1.90%**	0.20%	1.70%		0.11%	0.60%	0.20
Perennial Value Australian Share	**1.90%**	0.20%	1.70%		0.21%	0.60%	0.20
Perpetual Australian Share	**1.90%**	0.20%	1.70%		0.12%	0.60%	0.20
Perpetual Ethical SRI Share	**2.15%**	0.20%	1.95%		0.10%	0.60%	0.25
Perpetual Industrial Share	**1.90%**	0.20%	1.70%		0.09%	0.60%	0.20
Realindex Australian Share	**1.49%**	0.20%	1.29%		0.00%	0.60%	0.10
Schroder Australian Equity	**1.90%**	0.20%	1.70%		0.02%	0.60%	0.20
Solaris Core Australian Equity	**1.90%**	0.20%	1.70%		0.17%	0.60%	0.20
T. Rowe Price Australian Equity	**1.89%[5]**	0.20%	1.69%[5]		0.00%	0.60%	0.20
Australian share – small companies							
Ausbil Australian Emerging Leaders	**1.95%[1]**	0.20%	1.75%	0.00%[1]	0.23%	0.60%	0.25
Celeste Australian Small Companies	**1.75%[1]**	0.20%	1.55%	0.00%[1]	0.21%	0.60%	0.30
Colonial First State Developing Companies	**2.04%**	0.20%	1.84%		0.07%	0.60%	0.20
Colonial First State Future Leaders	**2.04%**	0.20%	1.84%		0.24%	0.60%	0.20
OC Premium Small Companies	**2.09%[1]**	0.20%	1.89%	0.00%[1]	0.34%	0.60%	0.30
Realindex Australian Small Companies	**1.69%**	0.20%	1.49%		0.03%	0.60%	0.10
Global share							
Acadian Sustainable Global Equity	**2.06%**	0.20%	1.86%		0.07%	0.60%	0.10
Altrinsic Global Equity	**2.06%**	0.20%	1.86%		0.12%	0.60%	0.20
Antipodes Global	2.33%[1, 5]	0.20%	2.13%[5]	0.00%[1]	0.02%	0.60%	0.25
BT Core Global Share	**2.06%**	0.20%	1.86%		0.03%	0.60%	0.10
Grant Samuel Epoch Global Equity Shareholder Yield	**2.16%**	0.20%	1.96%		0.00%	0.60%	0.15
Magellan Global Share	**2.40%[1]**	0.20%	2.20%	0.00%[1]	0.00%	0.60%	0.10
Magellan Global Share – Hedged	**2.42%[1]**	0.20%	2.20%	0.02%[1]	0.00%	0.60%	0.10
MFS Global Equity	**2.06%**	0.20%	1.86%		0.00%	0.60%	0.15
Perpetual Global Share	**2.06%**	0.20%	1.86%		0.35%	0.60%	0.15
Platinum International	**2.40%**	0.20%	2.20%		0.16%	0.60%	0.25
PM Capital Global Companies	**2.06%[1]**	0.20%	1.64%	0.22%[1]	0.04%	0.60%	0.25
Realindex Global Share	**1.62%**	0.20%	1.42%		0.00%	0.60%	0.15
Realindex Global Share – Hedged	**1.62%**	0.20%	1.42%		0.04%	0.60%	0.15
Stewart Investors Worldwide Leaders	**2.05%**	0.20%	1.85%		0.03%	0.60%	0.15
Stewart Investors Worldwide Sustainability	**2.05%**	0.20%	1.85%		0.04%	0.60%	0.15
T. Rowe Price Global Equity	**2.05%**	0.20%	1.85%		0.08%	0.60%	0.15
Global share – emerging markets							
BT Global Emerging Market Opportunities	**2.43%[5]**	0.20%	2.23%[5]		0.00%	0.60%	0.25
Platinum Asia	**2.70%**	0.20%	2.50%		0.36%	0.60%	0.25
Realindex Emerging Markets	**1.76%**	0.20%	1.56%		0.02%	0.60%	0.20

Please note: For members who joined from 11 June 2013, the fee rebate will apply. Generally, members who joined before 11 June 2013 will not be entitled to this rebate.
Refer to Fee rebate on page 31 for further details on which members are affected, and how this fee rebate applies.
Refer to page 17 for footnotes 1–9.

FEES AND COSTS – FIRSTCHOICE PENSION

Option name	Total investment and administration fees (pa)[6] =	Admin-istration fee (pa)[9] +	Estimated investment fee (pa)[2] +	Estimated performance-related fee (pa)[1]	Estimated indirect cost ratio	Fee rebate (pa)[6]	Buy/sell spread (%)
Specialist share							
Acadian Australian Equity Long Short	**1.84%[1]**	0.20%	1.64%	0.00%[1]	0.32%	0.60%	0.25
Acadian Global Equity Long Short	**1.94%[1]**	0.20%	1.74%	0.00%[1]	0.31%	0.60%	0.20
Bennelong Kardinia Absolute Return	**3.88%[1]**	0.20%	2.19%	1.49%[1]	0.55%	0.60%	0.15
Janus Henderson Global Natural Resources	**2.05%[5]**	0.20%	1.85%[5]		0.00%	0.60%	0.25
Australian property and infrastructure securities							
APN AREIT	**1.70%**	0.20%	1.50%		0.13%	0.60%	0.20
BT Property Investment	**1.69%**	0.20%	1.49%		0.06%	0.60%	0.20
Colonial First State Property Securities	**1.70%**	0.20%	1.50%		0.02%	0.60%	0.20
Ironbark Property Securities	**1.70%**	0.20%	1.50%		0.13%	0.60%	0.20
Legg Mason Martin Currie Real Income	**1.84%**	0.20%	1.64%		0.07%	0.60%	0.20
SG Hiscock Property Securities	**1.80%**	0.20%	1.60%		0.04%	0.60%	0.20
Global property and infrastructure securities							
AMP Capital Global Property Securities	**2.06%**	0.20%	1.86%		0.22%	0.60%	0.20
Colonial First State Global Property Securities	**1.91%**	0.20%	1.71%		0.26%	0.60%	0.20
Colonial First State Global Listed Infrastructure Securities	**2.05%**	0.20%	1.85%		0.28%	0.60%	0.25
Magellan Infrastructure	**2.16%[1]**	0.20%	1.95%	0.01%[1]	0.00%	0.60%	0.20
Geared							
Acadian Geared Australian Equity[3]	**1.65%(g)/3.53%[5](n)**	0.20%	1.56%(g)/3.33%[5](n)		0.17%(n)	0.60%	0.20–0.50[4]
Acadian Geared Global Equity[3]	**2.04%(g)/4.25%(n)**	0.20%	1.94%(g)/4.05%(n)		0.20%(n)	0.60%	0.10–0.25
Colonial First State Geared Global Property Securities[3]	**1.88%(g)/4.27%(n)**	0.20%	1.79%(g)/4.07%(n)		0.56%(n)	0.60%	0.25–0.65[4]
Colonial First State Geared Share[3]	**1.43%(g)/3.15%(n)**	0.20%	1.34%(g)/2.95%(n)		0.15%(n)	0.60%	0.20–0.50[4]

Please note: For members who joined from 11 June 2013, the fee rebate will apply. Generally, members who joined before 11 June 2013 will not be entitled to this rebate.

Refer to Fee rebate on page 31 for further details on which members are affected, and how this fee rebate applies.

These figures are inclusive of the net effect of GST.

1 Refer to pages 19 to 20 for more details on the different types of performance-related fees, how they have been calculated and how they have been estimated in the assessment of fees and costs. This estimate is generally based on the performance of the option over the 12 months to December 2017 and the associated performance-related fee. As past performance is not a reliable indicator of future performance, the performance-related fee charged in the future may differ.

2 This excludes any performance-related investment fee which is shown separately in the next column.

3 The two figures shown above for the geared share options are based on the gross (g) assets (which includes the investment option's borrowings (as at 31 December 2017) and is the lower of the two fees) and on net (n) assets (which excludes the option's borrowings and is the higher of the two fees). **Please note:** Borrowings include any exposure to borrowings from an option investing directly or indirectly into another managed investment scheme which borrows.

4 Buy/sell spreads depend on the specific gearing level of the option.

5 These options have not been in existence for 12 months (as at December 2017). For these options, these are estimated figures. For these options with performance-related fees, we assume no outperformance.

6 For details on which investors are affected and when and how this fee rebate applies, refer to 'Fee rebates' on page 31.

7 This rebate payment will effectively increase the interest you earn.

8 This estimated performance-related fee is based on the fee payable since inception to 31 December 2017 and is used as an indicator of the expected future level of this fee. The actual performance-related fee paid in the 12 months to 31 December 2017 was 0.00% on Aspect Diversified Futures. As past performance is not a reliable indicator of future performance, the performance-related fee, if any, charged in the future may differ.

9 A fee of up to 0.20%, capped at a maximum of $40, will be charged based on accounts with a balance of $5,000 or more as at 31 December 2017. New accounts created after 31 December will be excluded and will not be charged

Defined fees

Type of fee	Description	Does this fee apply?
Activity fee	The fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee (i) that is engaged in at the request, or with the consent, of a member; or (ii) that relates to a member and is required by law; and those costs are not otherwise charged as an administration fee, an investment fee, a buy/sell spread, a switching fee, an exit fee, an advice fee or an insurance fee.	N/A
Administration fee	The fee relates to the administration or operation of the superannuation entity and includes costs that relate to that administration or operation, other than: **a** borrowing costs **b** indirect costs that are not paid out of the superannuation entity that the trustee has elected in writing will be treated as indirect costs and not fees, incurred by the trustee of the entity or in an interposed vehicle or derivative financial product that: **(i)** a relate to the administration or operation of the entity; and **c** costs that are otherwise charged as an investment fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.	Yes – refer to pages 9 to 17 for details
Advice fee	The fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by (i) a trustee of the entity; or (ii) another person acting as an employee of, or under an arrangement with, the trustee of the entity; and those costs are not otherwise charged as an administration fee, an investment fee, a switching fee, an exit fee, an activity fee or an insurance fee.	N/A
Buy/sell spreads	A fee to recover transaction costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.	Yes – refer to pages 9 to 17 for details
Exit fee[1]	A fee to recover the costs of disposing of all or part of members' interests in the superannuation entity.	N/A
Indirect cost ratio	The indirect cost ratio (ICR) for an investment option offered by a superannuation entity is the ratio of the total of the indirect costs for the product or investment option, to the total average net assets of the superannuation entity attributed to the investment option. **Please note:** A fee deducted from a member's account or paid out of the superannuation entity is not an indirect cost.	Yes – refer to pages 9 to 17 for details
Insurance fee	The fee relates directly to either or both of the following: (i) insurance premiums paid by the trustee of the superannuation entity in relation to a member or members of the entity; (ii) costs incurred by the trustee of the superannuation entity in relation to the provision of insurance for a member or members of the entity.	Yes – refer to page 33 for details
Investment fee	The fee relates to the investment of the assets of a superannuation entity and includes: **a** fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and **b** costs that relate to the investment of assets of the entity, other than: **(ii)** borrowing costs; and **(iii)** indirect costs that are not paid out of the superannuation entity that the trustee has elected in writing will be treated as indirect costs and not fees, incurred by the trustee of the entity or in an interposed vehicle or derivative financial product; and **(iv)** costs that are not otherwise charged as an administration fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.	Yes – refer to pages 9 to 17 for details
Switching fee[1]	A switching fee for superannuation products other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.	N/A

1 Buy/sell spreads apply to most options (refer to page 21 for further details).

Example of annual fees and costs

This table gives an example of how fees and costs for the Colonial First State Diversified option for this superannuation product can affect your investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

EXAMPLE

Colonial First State Diversified option		Balance of $50,000
Investment fees	1.79% pa	For every $50,000 you have in the superannuation product, you will be charged $895 per year
PLUS Administration fees	0.20% pa	**And**, for every $50,000 you have in the superannuation product, you will be charged $100 per year. And, on an account balance of $50,000 you will incur a Regulatory Reform Fee of $40 per year
PLUS Indirect costs for the superannuation product	0.10% pa	**And**, indirect costs of $50 each year will be deducted from your investment
EQUALS Cost of product		If your balance was $50,000, then for that year you will be charged fees of **$1,045**

What it costs will depend on the investment option you choose and the fees you negotiate.

Additional fees may apply. **And**, if you leave the superannuation entity, you may be charged a **buy/sell spread** which also applies whenever you make a contribution, exit, rollover or investment switch. The **buy/sell spread** for exiting is **0.20%** (this will equal **$100** for every $50,000 you withdraw).

These figures are inclusive of the net effect of GST. This does not take into account any entitlement to portfolio rebates which may reduce the fees and costs of your investment. Please refer to page 21 for more information on the Regulatory Reform Fee.

Please note that this is just an example. In practice, the actual investment balance of an investor will vary daily and the actual fees and expenses we charge are based on the value of the option, which also fluctuates daily.

Buy/sell spreads also apply. Refer to pages 10 to 17.

Managed account fees

When you invest in a FirstChoice Managed Account, you do not pay any additional fees or costs. Fees and costs will be deducted from the investment options that form part of your nominated FirstChoice Managed Account. Therefore, the total fees and costs you pay will reflect the fees and costs of the investment options and any changes to them that form your FirstChoice Managed Account.

Refer to the tables on pages 10 to 17, for the fees and costs of each option.

The composition of investment options that form your FirstChoice Managed Account may change over time as the portfolio is reviewed on your behalf. If this occurs, the underlying investments will change along with fees and costs that you pay. Refer to the Managed Accounts reference guide for details on when and how the portfolio may be reviewed.

Performance-related fees

Performance-related fees are payable from some investment options if the investment returns of the option, or a portion of the option's investments, exceed specified targets. The tables on pages 10 to 17 show which options are subject to performance-related fees.

Performance-related fees increase the investment fees for the relevant option. Performance-related fees are reflected in the daily unit price and are paid monthly at the relevant rate (inclusive of the net effect of GST).

The fee is calculated as a percentage rate of the relevant investment return outperformance. The outperformance is the percentage return above the relevant benchmark.

Please note: There is no standard that is applied to how performance-related fees are calculated. You should carefully compare the different performance-related fee types in the tables below, noting which benchmark they aim to outperform and whether performance-related fees are calculated before or after investment and administration fees are charged.

Performance-related fees disclosed in this PDS are estimates only. The actual amounts paid may be greater or less than the amounts disclosed.

For options with a performance-related fee, the following tables show how the fee is calculated.

PERFORMANCE-RELATED FEE BEFORE INVESTMENT AND ADMINISTRATION FEES

Option	Benchmark	Base investment and administration fee (pa)[2]	Performance-related fee rate[3]
Ausbil Australian Emerging Leaders[4]	Composite benchmark	1.90%	15%
Bennelong Kardinia Absolute Return	Reserve Bank of Australia cash rate	2.35%	20.9%

2 This fee excludes the amounts included under 'Other operating expenses and abnormal costs'.

3 This rate is inclusive of the net effect of GST.

4 The composite benchmark consists of a weighting of 70% to the S&P/ASX Midcap 50 Accumulation Index and 30% to the S&P/ASX Small Ordinaries Accumulation Index.

PERFORMANCE-RELATED FEE AFTER INVESTMENT AND ADMINISTRATION FEES

Option	Benchmark	Base investment and administration fee (pa)[5]	Performance-related fee rate[6]
Acadian Australian Equity Long Short	S&P/ASX 300 Accumulation Index	1.80%	15%
Acadian Defensive Income[7]	Reserve Bank of Australia cash rate	1.40%	20%
Acadian Global Equity Long Short	MSCI World Index	1.90%	15%
Antipodes Global	MSCI All Country World Index	2.25%	15%
Aspect Diversified Future	Reserve Bank of Australia cash rate	2.50%	20%
Bennelong ex-20 Australian Equities[8]	S&P/ASX 300 Accumulation Index (minus S&P/ASX 20 Leaders Index)	1.90%	15%
Celeste Australian Small Companies	S&P/ASX Small Ordinaries Accumulation Index	1.70%	20%
Colonial First State Target Return Income[9]	Reserve Bank of Australia cash rate plus 0.5%	1.20%	10%
Magellan Global Share	MSCI World Index	2.35%	10%
Magellan Global Share – Hedged	MSCI World Index (Hedged)	2.35%	10%
Magellan Infrastructure	S&P Global Infrastructure Index (Hedged)	2.10%	10%
OC Premium Small Companies	S&P/ASX Small Ordinaries Accumulation Index	2.05%	20%
PM Capital Enhanced Yield	Reserve Bank of Australia cash rate	1.30%	25%
PM Capital Global Companies	Reserve Bank of Australia cash rate	1.80%	20%

5 This fee excludes the amounts included under 'Other operating expenses and abnormal costs'.

6 This rate is inclusive of the net effect of GST.

7 The return on the option includes total income grossed up by the amounts of Australian franking credits.

8 The performance-related fee is calculated based on the amount by which the investment return of the option (after management fees) is greater than the return generated by the S&P/ASX 300 Accumulation Index excluding that part of the return that is generated by the stocks included in the S&P/ASX 20 Leaders Index.

9 The return on the option includes total income, inclusive of overseas withholding tax deducted at source and grossed up by the amounts of Australian franking credits.

Dollar fee example – performance-related fees (after investment and administration fees) for the Acadian Australian Equity Long Short option

Assumptions for this example: 2.00% return before investment and administration fees above the relevant benchmark, $50,000 investment, performance-related fee rate of 15% and investment and administration fee of 1.80% pa (excluding other operating expenses).

Fees calculation		Fee amount
Investment and administration fees (excluding performance-related fee)	1.84% pa	$920
Plus Performance-related fee example: 15% × (2.00% – 1.80%)	0.03% pa	$15
Total investment and administration fees (including performance-related fee)	1.87% pa plus $40 Reglatory Reform Fee	$975 inclusive of the net effect of GST

Sometimes the calculation of the performance-related fee will result in a negative dollar amount (negative performance-related fee). This negative performance-related fee is offset against any entitlement to future performance-related fees. We do not have to reimburse the option for negative performance. In extreme circumstances (eg if the net outflow from the option is more than 10% in one month), the negative performance-related fee which is offset may be reduced pro rata with the percentage of net outflow. However, if there is a change to the option, such as a change of investment manager or investment strategy, the performance-related fee for the new option will be based on the rates prescribed in the tables above and will not take into account any negative performance-related fee for the previous option.

It is also possible for the investment manager to exceed the relevant benchmark (and therefore be entitled to a performance-related fee) even where an option has had negative performance over a period, as that option may have performed better relative to the benchmark.

Colonial First State may keep some of the performance-related fee. For periods of high outperformance, the performance-related fee may be substantial. We recommend you discuss this with your financial adviser to understand the impact of the performance-related fee.

Performance-related fees – alternative investments

The following performance-related fees are paid on the returns achieved from assets managed under a particular mandate, not the option as a whole; in this case, our alternatives mandate. Alternative investments typically include investments in futures, forwards and options and are not limited to investments in shares, bonds, cash and/or property.

FirstChoice Conservative, FirstChoice Diversified, FirstChoice Moderate, FirstChoice Balanced and FirstChoice Growth may have an exposure to alternative investments by investing in multiple underlying funds that hold these investments. Their respective allocations are shown in the Investment Options Menu on pages 20 to 21.

Each of the underlying funds that hold the alternative investments may pay a performance-related fee to the alternative investment managers of up to 27.50% for performance above a benchmark of either 0%[1] or a benchmark such as the Reserve Bank of Australia (RBA) cash rate.

The effect of any performance-related fee paid is reflected in the return of the allocation that each option makes to alternative investments.

Example – performance-related fees for multi-manager, multi-sector options

Assuming all alternative investment managers achieve 2% performance above their relevant benchmark, FirstChoice Balanced (which has a 7% allocation to alternative investments) would effectively incur 0.039% in performance-related fees (2% × 7% × 27.50%), which would reduce the performance of the FirstChoice Balanced option by this amount.

Example – performance-related fees for FirstChoice Alternatives

Assuming all the investment managers of the underlying funds achieve 2% performance above their relevant benchmark, FirstChoice Alternatives (assuming a 100% allocation to alternative investments) would effectively incur 0.55% in performance-related fees (2% × 27.50%), which would reduce the performance of the FirstChoice Alternatives option by this amount.

FirstChoice Lower Volatility Australian Share

The FirstChoice Lower Volatility Australian Share option has exposures to multiple underlying funds that, together, comprise the option.

The underlying funds may pay a performance-related fee to the investment manager of up to 30% for performance above a benchmark such as the S&P/ASX 200 Accumulation Index or the RBA cash rate (calculated before the deduction of their investment and administration fees). The effect of any performance-related fees paid to underlying investment managers is reflected in the return of the allocation that the option makes to each underlying investment manager, and this will result in a reduction of the investment performance for the option.

Example – performance-related fees for FirstChoice Lower Volatility Australian Share

Assuming two out of five underlying investment managers in the option, who together hold 35% of the total value of the option, achieve 6% performance above their relevant benchmark and that the agreed performance-related fee is 30%, the option would effectively incur 0.63% in performance-related fees (6% × 35% × 30%), which would reduce the investment performance of the option by this amount.

AZ Sestante options

The AZ Sestante Conservative, AZ Sestante Diversified and AZ Sestante Growth options each have exposures to multiple underlying funds that, together, comprise the assets of each AZ Sestante option. These underlying funds may pay a performance-related fee to the underlying investment manager of up to 30% for absolute performance or performance above a benchmark such as the S&P/ASX 300 Accumulation Index or the Reserve Bank of Australia (RBA) cash rate. Such performance-related fees may be calculated before or after the deduction of management fees depending on the underlying fund. The effect of any performance-related fees paid by the underlying fund is reflected in the return of the allocation that the AZ Sestante option makes to each underlying fund, and this will result in a reduction of the investment performance for the AZ Sestante option. The allocation to underlying investment funds with or without performance-related fees may change at any time without notice to investors. Although performance-related fees may be paid to the underlying investment managers, no performance-related fees are paid to AZ Sestante.

Example – performance-related fees for AZ Sestante Diversified

This example assumes that the AZ Sestante Diversified option includes a 15% allocation to three underlying investment funds that each have a performance-related fee. Each of the underlying investment funds has a 5% allocation and achieves the following outcomes:

- **Investment manager 1:** 3% return and applies a 20% performance-related fee on absolute return (3% × 5% × 20%).
- **Investment manager 2:** 3% return above RBA cash rate and applies a 20% performance-related fee (3% × 5% × 20%).
- **Investment manager 3:** 2% return above S&P/ASX 300 Accumulation Index and applies a 30% performance-related fee (2% × 5% × 30%).

The overall investment performance of the AZ Sestante Diversified option would effectively be reduced by 0.09% due to performance-related fees (3% × 5% × 20%) + (3% × 5% × 20%) + (2% × 5% × 30%).

1 The performance-related fee is calculated on the dollar value of positive performance (less carried forward negative performance) generated on the trading accounts only (this may include futures, forwards and/or options). **Please note:** Earnings generated on cash allocations held outside the trading accounts are excluded from attracting a performance-related fee. Also, the performance-related fee is calculated before the deduction of the option's investment and administration fees.

Regulatory Reform Fee

Due to the Government's ongoing mandatory regulatory reforms, we reserve the right to pass a proportion of expenses onto you as a Regulatory Reform Fee. A fee of up to 0.20%, capped at a maximum of $40, will be charged to accounts with a balance of $5,000 or more as at 31 December. New accounts created after 31 December will generally be excluded from this fee.

However, if you transfer from your account to a new FirstChoice Wholesale Personal Super or Pension account after 31 December, and your previous account would have been subject to the fee, the fee will apply to your new account.

This fee will be shown on your statements.

If you have more than one account in the same product, you will only be charged once. The fee will be charged to the account with the highest account balance.

If you hold accounts across different products (eg a FirstChoice Wholesale Super and FirstChoice Wholesale Pension), you will be charged the Regulatory Reform Fee on one account in each product you invest in.

If you are invested in FirstChoice Personal Super or a Pre-retirement pension (also known as transition to retirement pension), you will get the benefit of a 15% tax deduction, so the maximum Regulatory Reform Fee amount deducted from your account will be $34. Retirement pension accounts will be charged a maximum of $40 as no tax deduction applies to pension accounts once you have retired.

Increases or alterations to the fees

We may vary the fees used to calculate the investment and administration fees set out on pages 9 to 17 at any time at our absolute discretion, without your consent, within the limits prescribed in the trust deed. If the variation is an increase in a fee or charge, we will give you at least 30 days prior written notice.

The trust deed provides for the following maximum fees to be paid to the trustee (fees are inclusive of the net effect of GST):

- a maximum entry fee of 5%
- a maximum exit fee of 4%
- a maximum management fee of 3% (referred to in this PDS as an investment and administration fee)
- insurance administration fee of 10% of premium (for members entering the fund after 16 April 2004)
- a maximum switching fee of 5% of the value of the investment switched
- (for options with performance-related fees) a maximum performance-related fee rate of 25%
- a maximum transaction fee of $50 (CPI-adjusted from 1 March 1994):
  - for each switch in excess of four per year
  - for each change in the frequency or amount of pension payments (other than those effective as from 1 July in any year)
  - for any other matter to which the trustee must attend in relation to a member, where the trustee reasonably considers a transaction fee is justified.

Please note: The maximums are provided for information and are not the current fees charged (except for the insurance administration fee). The current fees are shown on pages 10 to 17.

The law and the trust deed allow us to charge reasonable fees for requests for information relating to family law cases and the superannuation splitting provisions. At this time we have elected not to charge these fees; however, we reserve the right to charge them at a later date.

Transaction costs

Transaction costs are the costs of buying and selling assets directly or indirectly held by an option and may include brokerage, government taxes/duties/levies, bank charges, custodian charges on transactions and the buy/sell spread of any underlying funds.

If the amount payable to acquire an investment exceeds the price for which it would be disposed of at that time, the difference is also a transaction cost.

Transaction costs are an additional cost to you but no part of a transaction cost (including the buy/sell spread) is paid to us or an investment manager. Transaction costs are usually paid for from the assets directly or indirectly held by an option at the time of the transaction.

Buy/sell spreads

For most options, there is a difference between the unit price used to issue and redeem units and the value of the option's assets. This difference is due to what is called the buy/sell spread. When you (or any person you have authorised) invest, switch or withdraw all or part of your investment in these options, we use the buy/sell spread to pay for the transaction costs incurred as a result of the transaction. We use the buy/sell spread to allocate transaction costs to the investor transacting rather than other investors in the option.

An option's buy/sell spread is set to reflect the estimated transaction costs the option will incur as a result of member transactions. The buy/sell spread that applies to each option is shown in the tables on pages 10 to 17.

Please note: that the buy/sell spreads are not paid to us or the investment manager. They are paid to the option and can be altered at any time and may be altered without prior notice to you.

Buy/sell spreads example: If you make a $50,000 investment in or withdrawal from the Colonial First State Diversified option, you will incur buy/sell spreads of $100.

FirstRate Deposits

If you withdraw or switch from FirstRate Investment Deposits or a FirstRate Term Deposit within the specified period, early withdrawal adjustments may apply. Please refer to the Reference Guide for more details.

Other transaction costs

Not all transaction costs are funded from the buy/sell spread. One reason for this is that an investment option may buy or sell assets even though there have been no member transactions. Additional transaction costs may be incurred either in the investment option or in underlying funds and these will reduce the returns of the investment option.

The 'estimated gross transaction costs (A)' for each investment option, for the 12 months to 31 December 2017, the 'transaction costs recovered by the buy/sell spread (B)' and the 'estimated net transaction costs (C)' which reduces the returns on the investment option are set out in the tables on pages 22 to 29.

TRANSACTION COSTS – FIRSTCHOICE PERSONAL SUPER

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
FIRSTCHOICE MULTI-MANAGER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 20 to 22.)						
FirstChoice Defensive	0.08%	0.05%	0.03%	0.02%	0.01%	0.02%
FirstChoice Conservative	0.12%	0.03%	0.09%	0.05%	0.04%	0.02%
FirstChoice Diversified	0.23%	0.11%	0.12%	0.10%	0.02%	0.02%
FirstChoice Moderate	0.17%	0.03%	0.14%	0.09%	0.05%	0.02%
FirstChoice Balanced	0.18%	0.06%	0.12%	0.08%	0.04%	0.02%
FirstChoice Growth	0.20%	0.03%	0.17%	0.11%	0.06%	0.02%
FirstChoice High Growth	0.18%	0.04%	0.14%	0.10%	0.04%	0.02%
FirstChoice Geared Growth Plus[2]	0.26%	0.09%	0.17%	0.14%	0.03%	2.42%
FIRSTCHOICE MULTI-MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 23 to 27.)						
FirstChoice Fixed Interest	0.16%	0.06%	0.10%	0.03%	0.07%	
FirstChoice Alternatives	0.50%	0.07%	0.43%	0.18%	0.25%	0.03%
FirstChoice Lower Volatility Australian Share	0.39%	0.04%	0.35%	0.20%	0.15%	0.14%
FirstChoice Australian Share	0.22%	0.03%	0.19%	0.15%	0.04%	
FirstChoice Australian Small Companies	0.59%	0.05%	0.54%	0.29%	0.25%	0.16%
FirstChoice Global Share	0.20%	0.03%	0.17%	0.11%	0.06%	0.08%
FirstChoice Global Share – Hedged	0.21%	0.03%	0.18%	0.13%	0.05%	0.08%
FirstChoice Asian Share	0.21%	0.07%	0.14%	0.11%	0.03%	
FirstChoice Emerging Markets	0.13%	0.10%	0.03%	0.02%	0.01%	
FirstChoice Global Small Companies	0.07%	0.05%	0.02%	0.02%	0.00%	
FirstChoice Property Securities	0.15%	0.04%	0.11%	0.07%	0.04%	
FirstChoice Global Property Securities	0.29%	0.06%	0.23%	0.21%	0.02%	
FirstChoice Global Infrastructure Securities	0.23%	0.07%	0.16%	0.12%	0.04%	
FirstChoice Geared Australian Share[2]	0.12%	0.07%	0.05%	0.04%	0.01%	2.92%
FirstChoice Geared Global Share[2]	0.09%	0.06%	0.03%	0.03%	0.00%	0.96%
FIRSTCHOICE MULTI-INDEX SERIES (These investment options are located in the 'Investment Options Menu' on pages 28 to 29.)						
FirstChoice Multi-Index Conservative	0.02%	0.02%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Diversified	0.03%	0.03%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Moderate	0.24%	0.24%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Balanced	0.02%	0.02%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Growth[1]	0.14%	0.05%	0.09%	0.08%	0.01%	
FirstChoice Multi-Index High Growth	0.05%	0.05%	0.00%	0.00%	0.00%	
COLONIAL FIRST STATE INDEX SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 30 to 31.)						
Colonial First State Index Australian Share	0.01%	0.01%	0.00%	0.00%	0.00%	
Colonial First State Index Global Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Colonial First State Index Global Share – Hedged	0.02%	0.02%	0.00%	0.00%	0.00%	
Colonial First State Index Property Securities	0.01%	0.01%	0.00%	0.00%	0.00%	
OTHER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 33 to 37.)						
Conservative						
AZ Sestante Conservative[1]	0.33%	0.06%	0.27%	0.13%	0.14%	0.01%
Colonial First State Conservative	0.08%	0.02%	0.06%	0.05%	0.01%	
Colonial First State Target Return Income	0.03%	0.03%	0.00%	0.00%	0.00%	
Perpetual Conservative Growth	0.14%	0.03%	0.11%	0.09%	0.02%	
Moderate						
AZ Sestante Diversified[1]	0.47%	0.19%	0.28%	0.25%	0.03%	0.02%
Colonial First State Balanced	0.10%	0.03%	0.07%	0.06%	0.01%	
Perpetual Diversified Growth	0.16%	0.03%	0.13%	0.11%	0.02%	
Growth						
AZ Sestante Growth[1]	0.66%	0.37%	0.29%	0.24%	0.05%	0.01%
BT Active Balanced	0.16%	0.05%	0.11%	0.06%	0.05%	

Refer to page 25 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PERSONAL SUPER

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Colonial First State Diversified	0.13%	0.03%	0.10%	0.08%	0.02%	
Perpetual Balanced Growth	0.19%	0.05%	0.14%	0.12%	0.02%	
Diversified real return						
Colonial First State Multi-Asset Real Return	0.12%	0.11%	0.01%	0.00%	0.01%	
Schroder Real Return	0.09%	0.09%	0.00%	0.00%	0.00%	
High Growth						
Colonial First State High Growth	0.11%	0.06%	0.05%	0.05%	0.00%	
Lower volatility share						
Milliman Managed Risk Multi-Index High Growth	0.12%	0.06%	0.06%	0.05%	0.01%	
SINGLE MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 38 to 68.)						
Cash and deposits						
Colonial First State Cash	0.00%	0.00%	0.00%	0.00%	0.00%	
FirstRate Investment Deposits	0.00%	0.00%	0.00%	0.00%	0.00%	
FirstRate Saver	0.00%	0.00%	0.00%	0.00%	0.00%	
FirstRate Term Deposits	0.00%	0.00%	0.00%	0.00%	0.00%	
Short duration fixed interest						
Colonial First State Global Credit Income	0.04%	0.04%	0.00%	0.00%	0.00%	
Kapstream Absolute Return Income	0.14%	0.08%	0.06%	0.03%	0.03%	
Macquarie Income Opportunities	0.08%	0.06%	0.02%	0.01%	0.01%	
Perpetual Diversified income	0.11%	0.05%	0.06%	0.02%	0.04%	
PM Capital enhanced Yield	0.04%	0.04%	0.00%	0.00%	0.00%	
Alternative income						
Acadian Defensive Income	0.19%	0.03%	0.16%	0.10%	0.06%	0.34%
BT Monthly Income	0.10%	0.06%	0.04%	0.04%	0.00%	
Diversified fixed interest						
Colonial First State Diversified Fixed Interest	0.09%	0.05%	0.04%	0.03%	0.01%	
Franklin Templeton Multisector Bond	0.30%	0.30%	0.00%	0.00%	0.00%	
PIMCO Global Bond	0.32%	0.06%	0.26%	0.04%	0.22%	
Schroder Absolute Return Income	0.03%	0.03%	0.00%	0.00%	0.00%	
UBS Diversified Fixed Income	0.08%	0.08%	0.00%	0.00%	0.00%	
Australian fixed interest						
Aberdeen Australian Fixed Income	0.16%	0.05%	0.11%	0.03%	0.08%	
Alternatives						
Aspect Diversified Futures	0.27%	0.00%	0.27%	0.27%	0.00%	
Lower volatility share						
Acadian Australian Managed Volatility Equity[1]	0.46%	0.04%	0.42%	0.19%	0.23%	
Acadian Global Managed Volatility Equity	0.12%	0.07%	0.05%	0.04%	0.01%	
Colonial First State Equity Income	0.24%	0.15%	0.09%	0.07%	0.02%	
Merlon Australian Share Income	0.39%	0.15%	0.24%	0.17%	0.07%	
Milliman Managed Risk Australian Share	0.40%	0.40%	0.00%	0.00%	0.00%	
Milliman Managed Risk Global Share	0.43%	0.43%	0.00%	0.00%	0.00%	
State Street Australian Equity[1]	0.17%	0.04%	0.13%	0.12%	0.01%	
Australian share						
Acadian Australian Equity	0.23%	0.07%	0.16%	0.11%	0.05%	
Antares Elite Opportunities	0.42%	0.04%	0.38%	0.21%	0.17%	
Ausbil Australian Active Equity	0.12%	0.05%	0.07%	0.06%	0.01%	
Bennelong ex-20 Australian Equities	0.50%	0.18%	0.32%	0.24%	0.08%	
BlackRock Scientific Australian Equity	0.06%	0.03%	0.03%	0.02%	0.01%	
BT Core Australian Share	0.14%	0.04%	0.10%	0.07%	0.03%	
Colonial First State Imputation	0.25%	0.04%	0.21%	0.18%	0.03%	
Fidelity Australian Equities	0.03%	0.03%	0.00%	0.00%	0.00%	

Refer to page 25 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PERSONAL SUPER

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Investors Mutual Australian Share	0.18%	0.06%	0.12%	0.06%	0.06%	
Ironbark Karara Australian Share	0.03%	0.03%	0.00%	0.00%	0.00%	
Lazard Select Australian Equity	0.21%	0.03%	0.18%	0.11%	0.07%	
Maple-Brown Abbott Australian Share	0.09%	0.04%	0.05%	0.05%	0.00%	
Nikko AM Australian Share Concentrated	0.19%	0.04%	0.15%	0.10%	0.05%	
Perennial Value Australian Share	0.32%	0.04%	0.28%	0.19%	0.09%	
Perpetual Australian Share	0.19%	0.10%	0.09%	0.09%	0.00%	
Perpetual Ethical SRI Share	0.28%	0.18%	0.10%	0.10%	0.00%	
Perpetual Industrial Share	0.11%	0.04%	0.07%	0.07%	0.00%	
Realindex Australian Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Schroder Australian Equity	0.07%	0.05%	0.02%	0.01%	0.01%	
Solaris Core Australian Equity	0.38%	0.04%	0.34%	0.14%	0.20%	
T. Rowe Price Australian Equity[1]	0.17%	0.02%	0.15%	0.00%	0.15%	
Australian share – small companies						
Ausbil Australian Emerging Leaders	0.31%	0.06%	0.25%	0.21%	0.04%	
Celeste Australian Small Companies	0.40%	0.06%	0.34%	0.20%	0.14%	
Colonial First State Developing Companies	0.18%	0.09%	0.09%	0.06%	0.03%	
Colonial First State Future Leaders	0.30%	0.05%	0.25%	0.22%	0.03%	
OC Premium Small Companies	0.67%	0.14%	0.53%	0.36%	0.17%	
Realindex Australian Small Companies	0.13%	0.03%	0.10%	0.03%	0.07%	
Global share						
Acadian Sustainable Global Equity	0.58%	0.03%	0.55%	0.09%	0.46%	
Altrinsic Global Equity	0.34%	0.04%	0.30%	0.09%	0.21%	
Antipodes Global[1]	0.28%	0.00%	0.28%	0.00%	0.28%	
BT Core Global Share	0.11%	0.04%	0.07%	0.04%	0.03%	
Grant Samuel Epoch Global Equity Shareholder Yield	0.09%	0.09%	0.00%	0.00%	0.00%	
Magellan Global Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Magellan Global Share – Hedged	0.14%	0.14%	0.00%	0.00%	0.00%	
MFS Global Equity	0.03%	0.03%	0.00%	0.00%	0.00%	
Perpetual Global Share	0.35%	0.05%	0.30%	0.28%	0.02%	
Platinum International	0.22%	0.05%	0.17%	0.12%	0.05%	
PM Capital Global Companies	0.11%	0.08%	0.03%	0.03%	0.00%	0.01%
Realindex Global Share	0.04%	0.04%	0.00%	0.00%	0.00%	
Realindex Global Share – Hedged	0.06%	0.04%	0.02%	0.02%	0.00%	
Stewart Investors Worldwide Leaders	0.07%	0.04%	0.03%	0.03%	0.00%	
Stewart Investors Worldwide Sustainability	0.23%	0.19%	0.04%	0.02%	0.02%	
T. Rowe Price Global Equity	0.12%	0.04%	0.08%	0.06%	0.02%	
Global share – emerging markets						
BT Global Emerging Market Opportunities[1]	0.12%	0.07%	0.05%	0.00%	0.05%	
Platinum Asia	0.49%	0.10%	0.39%	0.29%	0.10%	
RealIndex Emerging Markets	0.14%	0.13%	0.01%	0.01%	0.00%	
Specialist share						
Acadian Australian Equity Long Short	0.68%	0.06%	0.62%	0.33%	0.29%	0.78%
Acadian Global Equity Long Short	2.40%	0.09%	2.31%	0.28%	2.03%	2.15%
Bennelong Kardinia Absolute Return	1.00%	0.11%	0.89%	0.55%	0.34%	0.08%
Janus Henderson Global Natural Resources[1]	0.07%	0.00%	0.07%	0.00%	0.07%	
Australian property and infrastructure securities						
APN AREIT	0.24%	0.06%	0.18%	0.12%	0.06%	
BT Property Investment	0.12%	0.05%	0.07%	0.04%	0.03%	
Colonial First State Property Securities	0.06%	0.04%	0.02%	0.01%	0.01%	

Refer to page 25 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PERSONAL SUPER

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Ironbark Property Securities	0.16%	0.04%	0.12%	0.12%	0.00%	
Legg Mason Martin Currie Real Income	0.15%	0.07%	0.08%	0.05%	0.03%	
SG Hiscock Property Securities	0.09%	0.05%	0.04%	0.03%	0.01%	
Global property and infrastructure securities						
AMP Capital Global Property Securities	0.40%	0.09%	0.31%	0.18%	0.13%	
Colonial First State Global Property Securities	0.25%	0.04%	0.21%	0.16%	0.05%	
Colonial First State Global Listed Infrastructure Securities	0.29%	0.13%	0.16%	0.14%	0.02%	
Magellan Infrastructure	0.10%	0.10%	0.00%	0.00%	0.00%	
Geared[2]						
Acadian Geared Australian Equity[1]	0.34%	0.08%	0.26%	0.00%	0.26%	3.08%
Acadian Geared Global Equity	0.43%	0.19%	0.24%	0.15%	0.09%	1.95%
Colonial First State Geared Global Property Securities	0.64%	0.23%	0.41%	0.35%	0.06%	3.57%
Colonial First State Geared Share	0.24%	0.10%	0.14%	0.12%	0.02%	3.53%

These figures are inclusive of the net effect of GST. **Please note:** Past costs are not a reliable indicator of future costs. Future costs may differ.

1 The figures are estimates as these options have not been in existence for 12 months (as at 31 December 2017).

2 The figures shown above are based on the net assets of each of the geared options. Please note that borrowing costs include costs incurred directly or indirectly in an underlying fund.

TRANSACTION COSTS – FIRSTCHOICE PENSION

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
FIRSTCHOICE MULTI-MANAGER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 20 to 22.)						
FirstChoice Defensive	0.09%	0.05%	0.04%	0.03%	0.01%	0.02%
FirstChoice Conservative	0.13%	0.03%	0.10%	0.06%	0.04%	0.02%
FirstChoice Diversified	0.23%	0.09%	0.14%	0.11%	0.03%	0.02%
FirstChoice Moderate	0.19%	0.03%	0.16%	0.10%	0.06%	0.02%
FirstChoice Balanced	0.19%	0.05%	0.14%	0.10%	0.04%	0.02%
FirstChoice Growth	0.22%	0.04%	0.18%	0.12%	0.06%	0.02%
FirstChoice High Growth	0.23%	0.08%	0.15%	0.12%	0.03%	0.02%
FirstChoice Geared Growth Plus[2]	0.37%	0.18%	0.19%	0.14%	0.05%	2.41%
FIRSTCHOICE MULTI-MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 23 to 27.)						
FirstChoice Fixed Interest	0.18%	0.07%	0.11%	0.04%	0.07%	
FirstChoice Alternatives	0.50%	0.07%	0.43%	0.17%	0.26%	0.03%
FirstChoice Lower Volatility Australian Share	0.42%	0.05%	0.37%	0.22%	0.15%	0.14%
FirstChoice Australian Share	0.24%	0.04%	0.20%	0.16%	0.04%	
FirstChoice Australian Small Companies	0.61%	0.05%	0.56%	0.30%	0.26%	0.16%
FirstChoice Global Share	0.21%	0.03%	0.18%	0.12%	0.06%	0.08%
FirstChoice Global Share – Hedged	0.21%	0.02%	0.19%	0.13%	0.06%	0.08%
FirstChoice Asian Share	0.24%	0.08%	0.16%	0.13%	0.03%	
FirstChoice Emerging Markets	0.19%	0.16%	0.03%	0.03%	0.00%	
FirstChoice Global Small Companies	0.09%	0.05%	0.04%	0.04%	0.00%	
FirstChoice Property Securities	0.16%	0.04%	0.12%	0.08%	0.04%	
FirstChoice Global Property Securities	0.31%	0.06%	0.25%	0.22%	0.03%	
FirstChoice Global Infrastructure Securities	0.24%	0.06%	0.18%	0.13%	0.05%	
FirstChoice Geared Australian Share[2]	0.16%	0.09%	0.07%	0.05%	0.02%	2.88%
FirstChoice Geared Global Share[2]	0.08%	0.04%	0.04%	0.04%	0.00%	0.96%
FIRSTCHOICE MULTI-INDEX SERIES (These investment options are located in the 'Investment Options Menu' on pages 28 to 29.)						
FirstChoice Multi-Index Conservative	0.03%	0.03%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Diversified	0.05%	0.05%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Moderate	0.18%	0.18%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Balanced	0.03%	0.03%	0.00%	0.00%	0.00%	
FirstChoice Multi-Index Growth[1]	0.14%	0.04%	0.10%	0.09%	0.01%	
FirstChoice Multi-Index High Growth	0.14%	0.14%	0.00%	0.00%	0.00%	
COLONIAL FIRST STATE INDEX SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 30 to 31.)						
Colonial First State Index Australian Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Colonial First State Index Global Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Colonial First State Index Global Share – Hedged	0.04%	0.03%	0.01%	0.01%	0.00%	
Colonial First State Index Property Securities	0.02%	0.02%	0.00%	0.00%	0.00%	
OTHER MULTI-SECTOR (These investment options are located in the 'Investment Options Menu' on pages 33 to 37.)						
Conservative						
AZ Sestante Conservative[1]	0.36%	0.21%	0.15%	0.12%	0.03%	0.01%
Colonial First State Conservative	0.10%	0.03%	0.07%	0.06%	0.01%	
Colonial First State Target Return Income	0.05%	0.04%	0.01%	0.01%	0.00%	
Perpetual Conservative Growth	0.14%	0.02%	0.12%	0.10%	0.02%	
Moderate						
AZ Sestante Diversified[1]	0.46%	0.16%	0.30%	0.24%	0.06%	0.02%
Colonial First State Balanced	0.11%	0.03%	0.08%	0.07%	0.01%	
Perpetual Diversified Growth	0.17%	0.03%	0.14%	0.12%	0.02%	
Growth						
AZ Sestante Growth[1]	0.59%	0.30%	0.29%	0.24%	0.05%	0.01%
BT Active Balanced	0.16%	0.04%	0.12%	0.06%	0.06%	

Refer to page 29 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PENSION

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Colonial First State Diversified	0.15%	0.04%	0.11%	0.10%	0.01%	
Perpetual Balanced Growth	0.19%	0.04%	0.15%	0.14%	0.01%	
Diversified real return						
Colonial First State Multi-Asset Real Return	0.02%	0.02%	0.00%	0.00%	0.00%	
Schroder Real Return	0.07%	0.07%	0.00%	0.00%	0.00%	
High Growth						
Colonial First State High Growth	0.17%	0.08%	0.09%	0.07%	0.02%	
Lower volatility share						
Milliman Managed Risk Multi-Index High Growth	0.15%	0.09%	0.06%	0.05%	0.01%	
SINGLE MANAGER SINGLE SECTOR (These investment options are located in the 'Investment Options Menu' on pages 38 to 68.)						
Cash and deposits						
Colonial First State Cash	0.00%	0.00%	0.00%	0.00%	0.00%	
Short duration fixed interest						
Colonial First State Global Credit Income	0.07%	0.07%	0.00%	0.00%	0.00%	
Kapstream Absolute Return Income	0.17%	0.11%	0.06%	0.04%	0.02%	
Macquarie Income Opportunities	0.12%	0.10%	0.02%	0.02%	0.00%	
Perpetual Diversified income	0.15%	0.08%	0.07%	0.03%	0.04%	
PM Capital enhanced Yield	0.07%	0.07%	0.00%	0.00%	0.00%	
Alternative income						
Acadian Defensive Income	0.21%	0.05%	0.16%	0.11%	0.05%	0.34%
BT Monthly Income	0.10%	0.04%	0.06%	0.05%	0.01%	
Diversified fixed interest						
Colonial First State Diversified Fixed Interest	0.13%	0.09%	0.04%	0.04%	0.00%	
Franklin Templeton Multisector Bond	0.22%	0.22%	0.00%	0.00%	0.00%	
PIMCO Global Bond	0.31%	0.05%	0.26%	0.04%	0.22%	
Schroder Absolute Return Income	0.04%	0.04%	0.00%	0.00%	0.00%	
UBS Diversified Fixed Income	0.08%	0.07%	0.01%	0.00%	0.01%	
Australian fixed interest						
Aberdeen Australian Fixed Income	0.19%	0.07%	0.12%	0.04%	0.08%	
Alternatives						
Aspect Diversified Futures	0.28%	0.00%	0.28%	0.27%	0.01%	
Lower volatility share						
Acadian Australian Managed Volatility Equity[1]	0.00%	0.00%	0.00%	0.00%	0.00%	
Acadian Global Managed Volatility Equity	0.14%	0.09%	0.05%	0.04%	0.01%	
Colonial First State Equity Income	0.35%	0.25%	0.10%	0.09%	0.01%	
Merlon Australian Share Income	0.37%	0.11%	0.26%	0.17%	0.09%	
Milliman Managed Risk Australian Share	0.51%	0.51%	0.00%	0.00%	0.00%	
Milliman Managed Risk Global Share	0.51%	0.51%	0.00%	0.00%	0.00%	
State Street Australian Equity[1]	0.21%	0.06%	0.15%	0.13%	0.02%	
Australian share						
Acadian Australian Equity	0.26%	0.08%	0.18%	0.10%	0.08%	
Antares Elite Opportunities	0.46%	0.06%	0.40%	0.23%	0.17%	
Ausbil Australian Active Equity	0.13%	0.05%	0.08%	0.08%	0.00%	
Bennelong ex-20 Australian Equities	0.47%	0.12%	0.35%	0.25%	0.10%	
BlackRock Scientific Australian Equity	0.08%	0.04%	0.04%	0.02%	0.02%	
BT Core Australian Share	0.16%	0.04%	0.12%	0.09%	0.03%	
Colonial First State Imputation	0.27%	0.04%	0.23%	0.19%	0.04%	
Fidelity Australian Equities	0.04%	0.04%	0.00%	0.00%	0.00%	
Investors Mutual Australian Share	0.22%	0.08%	0.14%	0.08%	0.06%	
Ironbark Karara Australian Share	0.06%	0.06%	0.00%	0.00%	0.00%	
Lazard Select Australian Equity	0.24%	0.04%	0.20%	0.11%	0.09%	

Refer to page 29 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PENSION

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Maple-Brown Abbott Australian Share	0.10%	0.03%	0.07%	0.05%	0.02%	
Nikko AM Australian Share Concentrated	0.21%	0.04%	0.17%	0.11%	0.06%	
Perennial Value Australian Share	0.34%	0.05%	0.29%	0.21%	0.08%	
Perpetual Australian Share	0.16%	0.05%	0.11%	0.11%	0.00%	
Perpetual Ethical SRI Share	0.17%	0.07%	0.10%	0.10%	0.00%	
Perpetual Industrial Share	0.13%	0.04%	0.09%	0.09%	0.00%	
RealIndex Australian Share	0.04%	0.04%	0.00%	0.00%	0.00%	
Schroder Australian Equity	0.08%	0.05%	0.03%	0.02%	0.01%	
Solaris Core Australian Equity	0.42%	0.08%	0.34%	0.17%	0.17%	
T. Rowe Price Australian Equity[1]	0.17%	0.02%	0.15%	0.00%	0.15%	
Australian share – small companies						
Ausbil Australian Emerging Leaders	0.32%	0.05%	0.27%	0.23%	0.04%	
Celeste Australian Small Companies	0.43%	0.06%	0.37%	0.21%	0.16%	
Colonial First State Developing Companies	0.16%	0.06%	0.10%	0.07%	0.03%	
Colonial First State Future Leaders	0.32%	0.05%	0.27%	0.24%	0.03%	
OC Premium Small Companies	0.66%	0.10%	0.56%	0.34%	0.22%	
RealIndex Australian Small Companies	0.13%	0.02%	0.11%	0.03%	0.08%	
Global share						
Acadian Sustainable Global Equity	0.61%	0.03%	0.58%	0.07%	0.51%	
Altrinsic Global Equity	0.37%	0.04%	0.33%	0.11%	0.22%	
Antipodes Global[1]	0.28%	0.00%	0.28%	0.00%	0.28%	
BT Core Global Share	0.11%	0.04%	0.07%	0.03%	0.04%	
Grant Samuel Epoch Global Equity Shareholder Yield	0.19%	0.19%	0.00%	0.00%	0.00%	
Magellan Global Share	0.02%	0.02%	0.00%	0.00%	0.00%	
Magellan Global Share – Hedged	0.13%	0.13%	0.00%	0.00%	0.00%	
MFS Global Equity	0.03%	0.03%	0.00%	0.00%	0.00%	
Perpetual Global Share	0.54%	0.23%	0.31%	0.29%	0.02%	
Platinum International	0.25%	0.06%	0.19%	0.14%	0.05%	
PM Capital Global Companies	0.19%	0.14%	0.05%	0.04%	0.01%	0.01%
RealIndex Global Share	0.07%	0.07%	0.00%	0.00%	0.00%	
RealIndex Global Share – Hedged	0.08%	0.04%	0.04%	0.03%	0.01%	
Stewart Investors Worldwide Leaders	0.09%	0.06%	0.03%	0.03%	0.00%	
Stewart Investors Worldwide Sustainability	0.53%	0.49%	0.04%	0.04%	0.00%	
T. Rowe Price Global Equity	0.13%	0.05%	0.08%	0.07%	0.01%	
Global share – emerging markets						
BT Global Emerging Market Opportunities[1]	0.12%	0.07%	0.05%	0.00%	0.05%	
Platinum Asia	0.69%	0.27%	0.42%	0.34%	0.08%	
RealIndex Emerging Markets	0.17%	0.14%	0.03%	0.02%	0.01%	
Specialist share						
Acadian Australian Equity Long Short	0.73%	0.07%	0.66%	0.32%	0.34%	0.80%
Acadian Global Equity Long Short	2.43%	0.11%	2.32%	0.31%	2.01%	2.15%
Bennelong Kardinia Absolute Return	0.99%	0.10%	0.89%	0.55%	0.34%	0.08%
Janus Henderson Global Natural Resources[1]	0.07%	0.00%	0.07%	0.00%	0.07%	
Australian property and infrastructure securities						
APN AREIT	0.28%	0.09%	0.19%	0.13%	0.06%	
BT Property Investment	0.14%	0.06%	0.08%	0.06%	0.02%	
Colonial First State Property Securities	0.07%	0.04%	0.03%	0.02%	0.01%	
Ironbark Property Securities	0.18%	0.04%	0.14%	0.13%	0.01%	
Legg Mason Martin Currie Real Income	0.23%	0.13%	0.10%	0.07%	0.03%	
SG Hiscock Property Securities	0.10%	0.06%	0.04%	0.04%	0.00%	

Refer to page 29 for footnotes 1–2.

TRANSACTION COSTS – FIRSTCHOICE PENSION

Option Name	(A) Estimated gross transaction costs (pa)	(B) Transaction costs recovered by the buy/sell spread (pa)	(C) Estimated net transaction costs (pa) (C=A–B)	(D) Transaction costs included in the Indirect cost ratio (pa)	(E) Estimated transaction costs not included in the Indirect cost ratio (pa) (E=C–D)	Estimated borrowing cost (pa)
Global property and infrastructure securities						
AMP Capital Global Property Securities	0.38%	0.06%	0.32%	0.18%	0.14%	
Colonial First State Global Property Securities	0.27%	0.05%	0.22%	0.17%	0.05%	
Colonial First State Global Listed Infrastructure Securities	0.29%	0.10%	0.19%	0.16%	0.03%	
Magellan Infrastructure	0.09%	0.09%	0.00%	0.00%	0.00%	
Geared[2]						
Acadian Geared Australian Equity[1]	0.34%	0.08%	0.26%	0.00%	0.26%	3.21%
Acadian Geared Global Equity	0.47%	0.17%	0.30%	0.20%	0.10%	1.95%
Colonial First State Geared Global Property Securities	0.82%	0.35%	0.47%	0.35%	0.12%	3.58%
Colonial First State Geared Share	0.31%	0.15%	0.16%	0.15%	0.01%	3.52%

These figures are inclusive of the net effect of GST. **Please note:** Past costs are not a reliable indicator of future costs. Future costs may differ.

1 The figures are estimates as these options have not been in existence for 12 months (as at 31 December 2017).

2 The figures shown above are based on the net assets of each of the geared options. Please note that borrowing costs include costs incurred directly or indirectly in an underlying fund.

Indirect cost ratio

Indirect costs are costs which are incurred in underlying vehicles in which an investment option invests. These costs are not charged to you as a fee but do reduce the investment return you receive on an investment option via the unit price. Indirect costs are not paid to us.

Indirect costs may include certain transaction costs such as brokerage as well as the costs associated with using derivative financial products and other investment vehicles.

Some transaction costs are recouped by the buy/sell spread (refer to the section on 'Transaction costs' for more information). The portion recouped is not included in the indirect costs.

Please note that indirect costs disclosed in this PDS are estimates only. The actual amounts paid may be greater or less than the amounts.

Other operating expenses and abnormal costs

The trust deed allows for the ongoing operating costs, charges and expenses (such as registry, audit, regulatory, production of the offer documents and taxation advice) and other administration and management costs, charges and expenses that relate to the trust, to be paid directly from the trust. Alternatively, the trustee is entitled to recover these costs from the trust. The trust deed does not place any limit on the amount of these costs that can be paid from the trust.

Abnormal costs such as the costs of investor meetings, changes to the trust deed, recovery and realisation of assets and defending legal proceedings are paid from the FirstChoice Trust. These costs are incurred fairly infrequently.

APRA Superstream levy

To fund the cost of the Government's Superstream measures, the trustee is required to pay an increased APRA levy until 2018. The trustee will recover these costs from the unit prices for each option (excluding FirstRate Saver and deposit options).

The amount of the levy is determined by the Government each year. The trustee estimates this to be up to 0.01% for each option. For example, if you had an account balance of $50,000, this would mean an additional cost of $5 pa. The trustee currently meets these costs out of the investment and administration fees and they are not an additional cost to you.

Borrowing costs

The borrowing costs in the tables on pages 22 to 29 include all costs of borrowing such as interest, legal fees and other related costs. These costs may be in relation to short-term settlement borrowing, borrowing to achieve investment objectives (including geared options) and the cost of securities borrowing. These costs are deducted at least monthly from the relevant option's unit price. They are an additional cost to investors.

What is paid to your adviser?

The adviser recommending this product may receive from us certain non-monetary benefits allowed under law ('soft dollar'). Under our obligations pursuant to the Corporations Act 2001 and the Financial Services Council Code of Practice, we keep a record of soft dollar payments which we are entitled to make to dealer groups or advisers. Please contact us if you would like to view this register.

Dealer groups and other licensees who have an arrangement with us may receive remuneration from us to the extent that it is permitted under law. This includes remuneration for services provided to us in relation to Managed Accounts which remuneration will be negotiated directly with individual dealer groups or licensees. Any remuneration will be paid out of the fees we derive from you that are indicated in the tables on pages 10 to 17 in a given year. If these amounts are paid, they are paid by us from our revenue and are not an extra amount paid from the fund, nor are they a further amount you pay.

From 1 July 2014, dealer groups and other licensees who have an arrangement with us may elect to stop receiving certain benefits under that arrangement. Where this occurs, we may pass on a payment of similar value to you. If you receive this payment, it will be reflected as additional units in your account and the transaction will be referred to as a 'Client fee rebate'.

Adviser service fee and licensee service fee

You can also agree with your financial adviser to have an adviser service fee, for advice received relating to your investment in the fund, paid directly from your investment. The adviser service fee will be paid to your current adviser or any subsequent adviser on your account.

Your adviser may agree with their dealer group or licensee that a portion of the adviser service fee will be paid to the dealer group or licensee for services they provide to your adviser, in relation to financial product advice provided by your financial adviser. Where this applies, this is not an additional amount paid by you but is included in the adviser service fee.

Alternatively, you may agree with your financial adviser to have a separate ongoing licensee service fee paid to the dealer group (licensee) for services they provide to your adviser in relation to financial product advice provided by your adviser. Where this applies, this separate licensee fee will be paid directly from your investment. The licensee service fee is payable so that your adviser can provide the financial product advice. This fee is in addition to any adviser service fee (if applicable). The licensee service fee will continue to be paid if you change the adviser on your investment.

You can review all your fee arrangements with your adviser at any time.

The adviser service fee and/or licensee service fee will generally be deducted from the most conservative investment option unless you nominate an option.

Please note: Paying an adviser service fee or licensee service fee from a FirstRate Term Deposit or FirstRate Investment Deposit will be treated as an early withdrawal and this will reduce your interest rate, or the amount you receive may be subject to an adjustment (reduction), depending on the investment term you choose. Please refer to the Reference Guide for further details.

This adviser service fee can either be charged as an ongoing fee, a one-off fee or a combination of both. The licensee service fee can only be charged as an ongoing fee.

An **ongoing** fee can be charged as:

- a percentage of your account value, and/or
- a set dollar amount.

You can also choose to increase any ongoing set dollar amount by a percentage based on the Consumer Price Index (or 3%, whichever is greater).[1]

1 Indexation will be applied in August each year and may occur within the first year, depending on the date of the request. We will notify you in writing prior to the increase each year.

This ongoing fee will be deducted from one of your options on a monthly basis within the first five business days of the following month. The adviser service fee and licensee service fee must be deducted from the same option.

A **one-off** adviser service fee can also be charged as:

- a set dollar amount.

You can choose to have this one-off fee deducted from one or all of your options. Where you choose to deduct the fee from all of your options, it will be based on the investment weighting on the day of the deduction.

This one-off fee will be deducted within the first five business days of the following month.

The trustee may at its discretion limit, reduce or refuse to deduct an adviser service fee or a licensee service fee or refuse to record or deal with your adviser at any time. In this case, you must contact your adviser directly regarding the payment of the adviser service fee and licensee service fee (if applicable).

The trustee will require the adviser service fee and licensee service fee agreed with your financial adviser to be expressly stated as being in relation to financial product advice provided by your adviser. You must also consent to the amount of the adviser service fee and licensee service fee deducted from your account and paid to your financial adviser through your financial adviser's dealer group.

Details of the adviser service fee and licensee service fee deducted from your investment will be included in your statements and will be disclosed to you by your adviser in the Statement of Advice which your adviser must give you.

Fee rebates

You may be entitled to a portfolio rebate of part of the investment and administration fees on your investment options except for FirstRate investment options.

Fee rebates are calculated and paid net of income tax.

Fee rebates are calculated monthly using your account balances[2] and the rebate rate that applied on the last day of the month. If you close your account, your redemption will only include a rebate calculated to the end of the month prior to the redemption. Fee rebates will be credited to your account in the form of additional units as follows:

Fee rebates	Frequency of payment
Fee rebate	Monthly
Portfolio rebate	Six-monthly in September and March

Unless you nominate a particular option, the fee rebates will be paid to your options according to the default order. Generally, the default order credits to your more conservative option, as determined by us.

Fee rebate

Colonial First State pays a fee rebate (except for FirstRate options) which will reduce the total fees and costs that apply to your investment, as outlined on pages 10 to 17. The fee rebate applies to new investors from 11 June 2013. It may also apply to some existing investors but only in certain circumstances.

Please read the information on page 32, under the heading 'Existing investors prior to 11 June 2013' and, if you need more information, please speak to your adviser or contact us.

Please note: For FirstRate Saver, FirstRate Investment Deposits and FirstRate Term Deposits, this rebate payment will effectively increase the interest you earn.

Portfolio rebate

You may be entitled to a portfolio rebate depending on the size of your portfolio invested in eligible FirstChoice products. Eligible FirstChoice products included in the calculation of your portfolio rebate are:

- FirstChoice Investments
- FirstChoice Personal Super
- FirstChoice Pension, and
- FirstChoice Employer Super.

Investments which you may hold in the FirstChoice Wholesale range of products are not eligible for the portfolio rebate which you may receive in relation to any of the investments described above.

Additionally, although your investments in FirstChoice Employer Super, the Colonial First State Cash and the FirstRate investment options in any of the eligible FirstChoice products count towards whether you are eligible for the portfolio rebate, no rebate is payable on amounts invested in those options.

FirstChoice accounts held under the same Online Identity Number (OIN) are automatically eligible and are counted towards your portfolio rebate. If you have more than one OIN, please contact us to ensure that your portfolio rebate is calculated correctly. You can also nominate investments held in joint names or as trustee for a trust or superannuation fund to be included in your portfolio rebate. Each account can only be linked to one OIN for portfolio rebate purposes. We do not allow linking of nominee company accounts.

If you have more than one eligible FirstChoice product, the portfolio rebate will be paid to each eligible product in proportion to your total portfolio.

The following table details the level of portfolio rebate you may be entitled to:

Value of eligible FirstChoice products and investment options	Portfolio rebate (pa)
First $400,000	Nil
Next $600,000	0.20%
Over $1,000,000	0.40%

Please note: Cash and deposit and Employer Super amounts are counted first in each tier amount.

Example calculation: A FirstChoice Personal Super investor has the following investments:

Colonial First State Cash	$500,000
FirstChoice Growth	$700,000
TOTAL PORTFOLIO	$1,200,000

Portfolio balance	Rate	Portfolio rebate
First $400,000 (Cash option counted first)	$400,000 × 0.00%	$0
Next $600,000 (Cash option – 100,000 remaining × 0.00% plus $500,000 × 0.20%)	$500,000 × 0.20%	$1,000
Over $1,000,000	$200,000 × 0.40%	$800
TOTAL		$1,800

2 In calculating your portfolio rebate, your account balance is determined using the gross unit price of each option.

We may change the portfolio rebate level or eligibility criteria at any time. If you require any clarification, please refer to our website, colonialfirststate.com.au, contact Investor Services on 13 13 36 or speak to your financial adviser.

Existing investors prior to 11 June 2013

If you are an existing investor and you were a member of FirstChoice Personal Super or FirstChoice Pension before 11 June 2013, this section will apply to you.

If you:

- consolidate your existing super monies into a FirstChoice Personal Super account that was opened before 11 June 2013, or
- started to use all or part of your super benefits in your FirstChoice Personal Super account to receive payments through FirstChoice Pension between 11 June 2013 and 20 November 2014, then existing arrangements in relation to adviser trail will continue to apply to your FirstChoice account unless you have agreed with your adviser to have some or all of the adviser trail rebated to your account.

If you started a FirstChoice Pension after 20 November 2014, existing arrangements in relation to adviser trail will not apply to your account and we will apply the fee rebate referred to on page 32, above, and in the 'Investment and Administration Fees' table on pages 14 to 17 in relation to that FirstChoice Pension.

Please note that from 13 May 2016 only FirstChoice Wholesale Pension is available to new and existing investors wanting to commence a pension.

What is paid to your adviser?

The adviser recommending the investment product may receive payments ('remuneration') for the following:

- a contribution fee; please refer to the table below for further information
- an adviser trail which is included in the investment and administration fees; please refer to the table below for further information
- an adviser service fee that you agree with your adviser; please refer to 'Adviser service fee and licensee service fee' on page 30 for further details
- remuneration for services provided to us in relation to Managed Accounts which remuneration will be negotiated directly with individual dealer groups or licensees.

Investment option name	Contribution fee[1]	Adviser trail[2]	Adviser service fee	Insurance commission[3]
All options except Cash and deposit options	Up to 4.29%	Up to 0.60% pa	As agreed with your adviser	22%
FirstRate options	Nil	Up to 0.25% pa		
Cash option or the SuperFirst Transfer Facility – Cash option	Nil	Up to 0.60% pa		

1 FirstChoice Personal Super accounts only – calculated on the % of additional investment and includes GST.

2 Calculated on the % of value of retained investment and includes GST.

3 FirstChoice Personal Super accounts only.

We will deduct the applicable contribution fee from any additional investments. The contribution fee you pay is negotiated with your adviser, up to the maximum shown in this table. Where you do not use an adviser or unless your adviser agrees otherwise, the maximum contribution fee applies.

The contribution fee and adviser trail shown in the table include GST, which is paid by us.

Negotiation of fees

Outlined below are the circumstances in which certain existing investors can negotiate or receive lower fees.

- **Contribution fees**

You may be able to negotiate lower contribution fees. Please contact your adviser directly for details regarding negotiation of contribution fees. If you do not have an adviser or unless your adviser agrees otherwise, the contribution fee defaults to the maximum shown above.

- **Fee rebates**

You may be entitled to a rebate of part of the investment and administration fees on investment options other than FirstRate products.

Fee rebates are calculated monthly using your account balances and the rebate rate that applied on the last day of the month. If you close your account, your redemption will only include a rebate calculated to the end of month prior to the redemption. Fee rebates will be credited to your account in the form of additional units as follows:

Fee rebates	Frequency of payment
Adviser trail rebate	Monthly
Portfolio rebate	Six-monthly in September and March

Unless you nominate a particular investment option, the fee rebates will be paid to your investment options according to the default order. Generally, the default order draws from or credits to your more conservative option, as determined by us.

Adviser trail rebate

For options except FirstRate products, the adviser trail is part of the investment and administration fees included in the unit prices of your investments and is not an additional cost to you.

If you do not have an adviser or unless your adviser agrees otherwise, the full investment and administration fee will apply, including the adviser trail amount shown under the heading 'What is paid to your adviser?' on page 30. You may be able to negotiate a rebate of all or part of this adviser trail with your adviser. An adviser trail rebate will reduce the total fees and costs that apply to your investment.

Please note: For FirstRate products, adviser trail rebate payments are paid by us and are not a further amount you pay. However, if you negotiate a rebate of all or part of the adviser trail, this rebate payment will effectively increase the interest you earn.

Your adviser may change the level of your adviser trail rebate at any time up to the maximum adviser trail included in the investment and administration fees. We will inform you of any changes to the calculation of your adviser trail rebate. Please contact your adviser directly for details regarding negotiation of an adviser trail rebate.

If you receive an adviser trail rebate, this transaction will be referred to as a 'Fee rebate'.

In certain circumstances, if you appoint a new adviser this will mean that we can no longer pay an adviser trail commission.

Where this occurs, your account may receive a fee rebate as outlined in the 'Fee rebate' section on page 31.

Portfolio rebate

For further details on the portfolio rebate, please refer to the 'Portfolio rebate' section on page 31.

Insurance costs (FirstChoice Personal Super only)

Insurance premiums

The cost of insurance premiums depends on the amount of cover you choose and your personal circumstances, including your gender, health, occupation, age and smoking status.

The insurance premium is deducted monthly in advance from one of your options. You or your adviser must specify the option from which the insurance premium is deducted on the insurance application form.

Please note: Choosing FirstRate Term Deposits or FirstRate Investment Deposits investment options for premium deductions will be an 'early withdrawal' and reduce the interest you receive; refer to the Reference Guide.

Insurance administration fee

An insurance administration fee of up to 10% of Death, Death and Total and Permanent Disablement and Salary Continuance premiums is charged for administering your insurance arrangements.

This administration fee is included in the standard premium rates and is not an additional fee charged to your account.

For more information on insurance, please refer to the FirstChoice Super products Insurance booklet.

Taxation

Please refer to section 6 for further details.

Expenses

Where any expenses of an option, other than outlined below, are tax deductible, the benefit is already reflected in the daily unit price for the option.

Tax deductibility of fees

The fees quoted in this PDS are shown before any allowance for tax payable.

Under current tax legislation, the fund may be able to claim a tax deduction (currently at the rate of 15%) on fees payable in the fund, including administration fees. This deduction is passed on to the investors of the fund at the time the fees are levied (through the unit price for investment and administration fees). As a result, the actual fees charged are net of the tax deduction and cannot be claimed in your personal tax return (where applicable).

Tax deductibility of insurance premiums

Similarly, the insurance premiums quoted in the PDS are shown before any allowance for tax payable.

Under current tax legislation, the fund is able to claim a tax deduction in respect of all or part of the insurance premiums paid through your account.

This deduction is passed on to the investors of the fund, at the time the premium is deducted from your account. As a result, the actual insurance premium charged against your account is net of the tax deduction and cannot be claimed in your personal tax return.

6 Taxation

Super is taxed at three stages: when it comes into the fund (super contributions), when it is in the fund (investment earnings) and when it leaves the fund (super benefits). There are many rules surrounding these taxes and a variety of factors which may impact the amount of tax you pay.

Tax on super contributions

Tax is deducted from certain contributions made to your account. The trustee pays the tax directly to the Australian Taxation Office (ATO). Compulsory employer contributions (eg Super Guarantee), salary sacrifice contributions and personal contributions for which you claim a tax deduction, made to your account are generally subject to 15% tax unless you exceed your concessional contributions cap.

Personal contributions that you make from your post-tax salary are classified as non-concessional contributions. You do not pay tax on those contributions as long as those contributions are below your non-concessional contributions cap and you have not claimed a tax deduction for those contributions.

Please refer to the Reference Guide for further information about the taxation of superannuation contributions and contributions caps.

Warning: If you exceed the contributions caps, you may also be liable for tax of up to top marginal tax rate (plus applicable levies), depending on your circumstances and the types of contributions.

Tax on investment earnings

Income which is earned in the fund (investment earnings) is taxed at a maximum rate of 15%. The effective rate of tax varies from fund to fund, depending on the level of tax deductions in the fund plus any tax offsets available. This may actually result in the tax being lower than 15%.

Taxation costs are reflected in the unit price of each option, except for the FirstRate options. The FirstRate options have a fixed unit price, and the interest rate credited will be net of super earnings tax of 15%.

Tax on super benefits

The amount of tax you pay on your super benefits depends on the type of super benefit, your age and whether you choose to receive your benefits as a lump sum or a pension. The amount of tax will also depend on the tax components that make up your super benefit.

All super benefits, both lump sum and pension from **taxed** super funds such as this fund, are not subject to tax if you're age 60 or over (other than certain death benefit payments). If you access your super before age 60, you may have to pay tax on all or part of your benefit.

There may be tax advantages in rolling your super into a pension, rather than taking it as a lump sum.

How pensions are taxed

Once you commence an allocated pension, the fund does not pay tax on investment earnings on assets supporting your pension.

On commencement of your pension, your account balance will be proportioned between your:

- taxable component, and
- tax-free component.

For further information on your tax components, please call Investor Services on 13 13 36.

The taxation components of each pension payment amount will be in the same proportion as your account balance on the commencement of your pension. You should talk to your financial adviser about what this means for you given your individual objectives, financial situation and needs.

No tax is payable:

- on your whole pension payment amount if you are age 60 or over
- on the tax-free component of your pension payment amount, or
- on your whole pension payment amount if you are receiving a pension because you are an eligible pension dependant of a member who died age 60 or over.

If you are under age 60, tax may be withheld from the taxable component of your pension payment amount:

- calculated on current income tax rates (taking into account whether you can claim the tax-free threshold and various tax offsets)[1]
- if you have reached your preservation age (your preservation age will be between ages 55 and 60, depending on your date of birth) or are permanently disabled or are an eligible pension dependant of a member who died, you are entitled to a 15% pension tax offset on the tax withheld
- at the highest marginal tax rate (plus applicable levies), if you have not quoted your TFN and do not have a TFN exemption.

If tax is withheld from your pension payment amounts, we will give you a Payment Summary annually that you must include in your personal income tax return.

Please note: Irregular pension payments and lump sum payments taken outside of your scheduled pension payments may be taxed differently.

You should talk with your financial adviser about how a pension may be appropriate for your individual objectives, financial situation and needs.

Warning: Your Tax File Number (TFN)

Under super law (Superannuation Industry (Supervision) Act 1993), we can collect, use and disclose your TFN. If you provide your TFN, it will be treated confidentially.

If you give us your TFN, you are giving us consent to use it for legal purposes, including:

- calculating the tax on any benefits you're entitled to
- providing information, including your TFN, to the Commissioner of Taxation
- where applicable, searching for your other super accounts, using your TFN.

In particular, when we search for your other super accounts, you are consenting to us acting on your behalf and using your TFN to search the ATO's SuperMatch program for super amounts held on your behalf by the ATO or by other super funds (and seeking more information from those funds about the accounts found). This consent will be held into the future and will allow us to complete periodic searches on your behalf. If at any time you wish to withdraw your consent, please contact us on 13 13 36.

We will let you know the results of all searches of the SuperMatch program, and we will contact you to see if you would like us to consolidate your super accounts with us.

If you ever ask us to roll over your benefits to another super fund, we may also give your TFN to that fund.

What are the advantages of providing it?

You don't have to give us your TFN – it's not required by law. But if you don't:

- extra tax will apply to employer contributions made on your behalf
- you won't be able to make personal contributions to your account
- you may pay more tax on your benefits than you would otherwise have to – sometimes significantly more
- you also may not receive Government co-contributions that you may otherwise be eligible for
- it may be difficult to find and consolidate your super benefits or to pay the benefits you are entitled to receive.

When will we be checking and updating your TFN?

Under current legislation, we are required to check whether you have supplied us with a valid TFN whenever we roll over or transfer your account balance. We may do this more often, to ensure that we have the most current and valid data for you. Where you don't provide us with a valid TFN, we may update our records with a valid TFN provided by the ATO. In such an event, we will not inform you of this update. If we receive a TFN from the ATO, you will be taken to have provided your TFN.

If you don't provide your TFN and you roll over your balance from another fund, the trustee of the other fund may provide your TFN. If so, we will update our records accordingly.

Please note: The legal purposes may change in the future following legislative change and the consequences of not providing your TFN may also change.

1 If you would like us to adjust the amount withheld from payments made to you, or need to advise us of changes to information you have previously provided, you must complete a withholding declaration and upwards variation agreement form, available from www.ato.gov.au

You should talk with your financial adviser about how super or a pension may be appropriate for your individual objectives, financial situation and needs.

You should read the important information (incorporated by reference) about how super and pensions are taxed before making a decision. Go to the Reference Guide, available online at colonialfirststate.com.au/fcps or by calling 13 13 36. The material relating to tax may change.

7 Insurance in FirstChoice Personal Super

Insurance is a very important part of your financial planning, as it provides you and your family with financial security should something unexpected happen to you. Linking insurance to your superannuation can potentially be both cost and tax-effective.

Insurance cover is provided through group policies issued to the trustee by The Colonial Mutual Life Assurance Society Limited ('CommInsure' or 'the insurer').

Types of insurance cover

FirstChoice Personal Super offers a range of insurance cover options to suit your individual needs. These options are:

- Death only cover
- Death and Total and Permanent Disablement (TPD) cover
- Salary Continuance Insurance (SCI) cover.

Insurance cover can be increased or reduced to meet your changing needs. It is therefore important that you regularly review your insurance arrangements. We recommend that you speak to your financial adviser before applying for insurance cover.

When does your cover commence?

Your application for insurance cover will need to be assessed by CommInsure. Your insurance cover will commence when:

- the insurer has accepted your application for insurance, and
- you have sufficient account balance in FirstChoice Personal Super to cover the monthly insurance premiums.

You will be notified in writing of CommInsure's assessment of your application and, if it is accepted, the date that your insurance cover or increase in cover commences.

How much does your insurance cover cost?

Insurance premiums are the cost that you pay for insurance cover. Insurance premiums vary according to your age, gender, occupation and type of cover. Insurance premiums may also be affected by your health, whether or not you smoke and any sporting or recreational activities in which you may participate.

Premiums are calculated based on your age next birthday, the type of insurance cover that you hold and the applicable premium rate. To work out how much your premium is likely to cost, please refer to the FirstChoice Super products Insurance booklet for more detailed information or call us for a premium estimate on 13 13 36.

Premiums are paid each month in advance and are deducted from your account on or around the 15th of each month.

You can cancel your insurance at any time but if you subsequently decide you would like to reinstate your insurance, you may be required to provide medical evidence.

If you wish to apply for insurance cover, you must complete the insurance application form and personal statement which is provided in the FirstChoice Super products Insurance booklet.

Important information (incorporated by reference) regarding the insurance benefits available to you is outlined in the FirstChoice Super products Insurance booklet, which is available online at colonialfirststate.com.au/firstchoiceinsurance Alternatively, your adviser can provide you with this booklet or you can call Investor Services on 13 13 36 and a copy will be provided to you free of charge. You should read this information carefully in order to decide whether the insurance offered is appropriate for your circumstances.

8 Other information and complaints

Documents available on the website

Information regarding trustee and executive remuneration and other documents we are required to provide under superannuation legislation (such as a copy of the trust deed) will be made available online. You can find all this information at colonialfirststate.com.au

FirstChoice Personal Super only

Product dashboards (when required) will also be available online at colonialfirststate.com.au

What to do if you have a complaint

We accept that sometimes we can get things wrong, and when this happens we're determined to make them right again.

Talk to us

Most problems can be resolved quickly and simply by talking with our Colonial First State Customer Service team. If you are not satisfied with the outcome, you can contact CBA Group Customer Relations.

Customer Service	13 13 36 8am to 7pm (AEST) – Monday to Friday contactus@colonialfirststate.com.au
CBA Group Customer Relations	1800 805 605 CustomerRelations@cba.com.au CBA Group Customer Relations, Reply Paid 41, Sydney NSW Australia 2001

When you make a complaint to us, we will:

- acknowledge your complaint and make sure we understand the issues
- do everything we can to fix the problem
- keep you informed of our progress
- keep a record of your complaint
- give you our name, a reference number and contact details so that you can follow up if you want to.

If your complaint relates to a direct debit arrangement, we will provide a response within 21 days.

We will contact you within 45 days of receiving your complaint (if it does not relate to a direct debit arrangement) to provide an update and to let you know that if we do not resolve your complaint within 90 days you may request reasons for the delay.

We will also:

- advise you of your right to complain to the Superannuation Complaints Tribunal (SCT), and
- provide you with the SCT contact details.

External dispute resolution

If you are not happy with the response we provide, you may refer your complaint to an external dispute resolution service.

The SCT is a Commonwealth body that deals with complaints about superannuation. You can contact the SCT on 1300 884 114, or by writing to Superannuation Complaints Tribunal, Locked Bag 3060, Melbourne VIC 3001, or online at www.sct.gov.au

New dispute resolution framework

The government has passed a Bill to implement a new dispute resolution framework for financial services, which will include transitioning complaints handling for superannuation from the Superannuation Complaints Tribunal (SCT) to the new Australian Financial Complaints Authority (AFCA) scheme.

The AFCA scheme will replace the SCT, Financial Ombudsman Service (FOS) and Credit and Investments Ombudsman (CIO).

Membership of the AFCA scheme will be mandatory for all 'financial firms', including trustees of APRA-regulated superannuation funds.

It is intended that the AFCA scheme will be operational by 1 November 2018 and receipt of complaints will commence from this date (however this date will be confirmed by a notifiable instrument issued by the Minister).

FOS and CIO will continue for up to 12 months after the commencement of the AFCA scheme. The SCT will continue to operate until at least 30 June 2020, but potentially for up to four years, to close out its existing caseload and deal with any complaints that may be remitted back from the Federal Court.

Related party remuneration

All the entities referred to below are subsidiaries of Commonwealth Bank of Australia ('the Bank') and related bodies corporate of the responsible entity and trustee.

The Colonial Mutual Life Assurance Society Limited ABN 12 004 021 809, trading as CommInsure, receives insurance premiums for the insurance benefits it provides.

As at 9 April 2018 CommInsure is a subsidiary of the Bank. The Bank has agreed to sell CommInsure to AIA, settlement due to complete after 9 April 2018.

Colonial First State Investments Limited (CFSIL) ABN 98 002 348 352 AFS Licence 232468 is the responsible entity for most of the investment options in FirstChoice. CFSIL receives and retains fees in connection with those investment options, as disclosed in this document and the relevant disclosure document. The Bank may charge annual maintenance levies to us as an issuer of underlying investments. These are not additional charges to you. The only fees payable in respect of those investment options are the charges disclosed in the relevant disclosure documents.

CFSIL may appoint different investment managers to manage the investment options. Some of these investment managers may be related parties of CFSIL and can include Colonial First State Asset Management (Australia) Limited ABN 89 114 194 311 AFS Licence 289017 (Colonial First State Global Asset Management) and Realindex Investments Pty Limited ABN 24 133 312 017 AFS Licence 335381.

Commonwealth Bank of Australia ABN 48 123 123 124 AFS Licence 234945 may provide products that are available through FirstChoice. The Bank receives and retains fees in connection with these products.

Your adviser may belong to a related party of the Bank, responsible entity or trustee, such as Commonwealth Financial Planning ABN 65 003 900 169 AFS Licence 231139, Financial Wisdom ABN 70 006 646 108 AFS Licence 231138 or Count Financial Limited ABN 19 001 974 625 AFS Licence 227232. Details of these relationships should be disclosed by your adviser in documents such as the Financial Services Guide which your adviser must give you.

Colonial SuperTrace Eligible Rollover Fund (SuperTrace) ABN 73 703 878 235 is the nominated eligible rollover fund of FirstChoice Super and Pension and FirstChoice Employer Super.

SuperTrace receives and retains fees in connection with those services.

For more information on related party transactions, refer to the 'Managing conflicts of interest' section following.

Managing conflicts of interest

CFSIL is a subsidiary of the Commonwealth Bank of Australia.

All related party transactions are conducted on arm's length terms. Accordingly, CFSIL believes that related parties are receiving reasonable remuneration. Any conflict of interest or potential conflict of interest is managed in accordance with the Bank's Conflicts of Interest Policy.

CFSIL is the responsible entity and the trustee of FirstChoice and makes its investment decisions in accordance with its systems and processes separately from other members of the Bank. The available investments may include securities or other financial products issued by members of the Bank. As a result, the Bank's activities may have an effect on the investments.

CFSIL makes no representation as to the future performance of any underlying investments held in FirstChoice, including those issued by members of the Bank.

CFSIL, other members of the Bank and their directors and employees may hold, buy or sell shares or other financial products included in the options in FirstChoice. Members of the Bank may have business relationships (including joint ventures) with related parties or any of the entities included in FirstChoice. In addition, members of the Bank may from time to time advise CFSIL in relation to activities unconnected with FirstChoice.

Such relationships and advisory roles may include acting as general financial adviser in respect of, without limitation, corporate advice, financing, funds management, property and other services.

The directors and employees of CFSIL and other members of the Bank may hold directorships in the companies included in FirstChoice. Any confidential information received by the Bank and its directors and employees as a result of the business relationships, advisory roles and directorships discussed above will not be made available to CFSIL.

Interests of the directors of the trustee

Executive directors may receive remuneration as employees of the Bank or one of its related entities. Non-executive directors are also remunerated for their services. From time to time, directors may hold interests in shares or other securities issued by the Bank or hold investments in one or more of the funds offered by Colonial First State.

This PDS has been authorised under delegation by our directors.

Financial Services Guide

Dated 14 May 2018

This Financial Services Guide (FSG) is an important document which we are required to give to you under the requirements of our Australian Financial Services Licence. It provides you with information about Colonial First State Investments Limited ABN 98 002 348 352 ('Colonial First State', 'we', 'our', or 'us') to help you decide whether to use the financial services we provide. This FSG outlines the types of services and products we can offer to you. It also explains how we (and other relevant persons) are remunerated for these services and includes details of our internal and external complaints handling procedures and how you can access them.

To invest in any of our financial products, you, or your participating employer sponsor (if applicable), must complete the application form attached to or accompanying the relevant Product Disclosure Statement (PDS). The PDS contains information about the particular product and will assist you in making an informed decision about that product.

If we provide you with personal financial product advice rather than general financial product advice, we will give you a Statement of Advice (SOA), unless we are exempted from doing so. Personal financial product advice is advice that takes into account one or more of your objectives, financial situation and needs. The SOA will contain the advice, the basis on which it is given and information about fees, commissions and any associations which may have influenced the advice.

Who are we?

Colonial First State is one of Australia's leading wealth management providers and a part of the Commonwealth Bank of Australia Group ('the Bank').

Any financial services offered will be provided by a representative of Colonial First State. Colonial First State has an Australian Financial Services Licence granted under the Corporations Act to provide these services to you.

We are also licensed to be the trustee of superannuation funds under the Superannuation Industry (Supervision) Act 1993.

We do not act as a representative of any other licensee in relation to the services we provide you.

To contact us you can:

- call Investor Services on 13 13 36
- visit our website at colonialfirststate.com.au
- write to us at Reply Paid 27, Sydney NSW 2001
- email us at contactus@colonialfirststate.com.au

What financial services and products do we offer?

Colonial First State is authorised to offer a range of financial services including:

- dealing in financial products
- giving advice on financial products
- operating registered managed investment schemes
- being the trustee of superannuation funds.

We also offer a range of managed investment, superannuation and pension products. Some of our superannuation products offer life insurance benefits. We can help you to apply for these products and can also give you general financial advice in relation to our products, or products offered by other financial institutions, including other members of the Bank.

We do not generally provide financial planning services. We only give personal financial product advice in limited situations. Personal financial product advice is not provided through our website or Investor Services.

How can you transact with us?

You can give us instructions electronically, by telephone, mail or via our website. Any dealings with us by telephone or electronically will be governed by our standard 'telephone and electronic communications terms and conditions'. These terms and conditions are contained in the Reference Guide and are also available on the website at colonialfirststate.com.au

There are also terms and conditions of use for our website and FirstNet, our secure internet service. These terms and conditions can be obtained on the website.

How are we remunerated for the services we provide?

If you invest in a product we offer, Colonial First State will receive remuneration in relation to your investment in that product. Where we advise you about a product offered by another company of the Bank and you acquire that product then that company will receive remuneration. This remuneration may include investment and administration fees (which include transaction, ongoing and, if applicable, any borrowing costs). In some situations, withdrawal fees, account fees and transaction fees may apply. The remuneration we will receive for the products we offer is set out in the PDS for the particular product. The remuneration we will receive for this product is set out in the 'Fees and other costs' section of the PDS on pages 8 to 33 of this combined document.

Colonial First State does not receive any fees, nor do we charge you additional fees for providing financial product advice.

What commissions, fees or other benefits are received?

Employees of Colonial First State who give you advice do not receive specific payments or commissions for the giving of that advice. These employees and our directors receive salaries, bonuses and other benefits from us. Bonus payments and other benefits are discretionary, and based on achievement of pre-determined objectives, in compliance with the Corporations Act 2001. You may receive advice in relation to the products we offer from financial advisers who do not work for Colonial First State or may be representatives of other licensees in the Bank. These advisers, as well as their licensed dealer groups, may receive some benefits as well as remuneration from us. The adviser's and their licensed dealer group's remuneration is included in the fees you pay when investing in our products. The amount of this remuneration is set out in the PDS for the particular product. The remuneration we pay advisers and their licensed dealer groups in relation to this product is set out in the 'What is paid to your adviser?' section of the PDS on pages 30 to 32 of this combined document. We do not pay commissions or provide other benefits to third parties for referring customers to us.

What kind of compensation arrangements are in place for a breach of our legal obligations?

Where we are liable to meet a claim, payment will generally be paid from our cash flows and available resources.

For claims, we may rely on and claim under the professional indemnity insurances that we hold. These insurances are between us and the insurer and are intended to respond to civil liability resulting from significant claims for compensation made against us for financial services provided by us or our representatives. These insurances provide cover even if one of our representatives has ceased to act or work for us.

Our compensation arrangements comply with the legal requirements set out in section 912B of the Corporations Act.[1]

How is your personal information dealt with?

Please refer to the inside cover of this combined document (the PDS dated 14 May 2018) and the Reference Guide for details on how your personal information is dealt with.

What should you do if you have a complaint?

Please refer to page 35 of this combined document (the PDS dated 14 May 2018) for details about our complaints handling procedures.

1 Section 912B requires financial services licensees who provide financial services to retail clients to have arrangements for compensating those persons for loss or damage suffered because of breaches of relevant legal obligations by a licensee or its representatives.

Colonial First State Investments Limited ABN 98 002 348 352 AFS Licence 232468 ('Colonial First State') is the issuer of investment, superannuation and pension products. Interests in superannuation and pension products are issued from the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557, Colonial First State Rollover & Superannuation Fund ABN 88 854 638 840 and the Colonial First State Pooled Superannuation Trust ABN 51 982 884 624. Colonial First State is a subsidiary of the ultimate holding company Commonwealth Bank of Australia ABN 48 123 123 124 AFS Licence 234945 ('the Bank'). The Bank or its subsidiaries do not guarantee the performance of, or the return of capital on, the investment, retirement and superannuation products issued by Colonial First State, and they are not deposits or other liabilities of the Bank or its subsidiaries.